







LABORATÓRIO NACIONA DE ENGENHARIA CIVIL ZNE<





https://www.agreemar.inowas.com

AGREEMAR

Project deliverables

Deliverable #D1.1

Stakeholder engagement strategy and plan

















supported by the European Union

Financial support has been provided by PRIMA; a program

AGREEMAR

Adaptive agreements on benefits sharing for managed aquifer recharge in the Mediterranean region

Deliverable #D1.1

Stakeholder engagement strategy and plan

Author(s)

Anika Conrad (adelphi), Ronjon Heim (adelphi)

Executive summary

To guide project partners in effectively engaging stakeholders during AGREEMAR activities and beyond, D1.1 provides a stakeholder engagement strategy and plan. Through this, project partners are provided with tailormade engagement formats adapted to the needs of the stakeholders, guided in addressing typical engagement challenges and managing conflicts, as well as establishing mechanisms for monitoring and evaluating the engagement progress. The engagement strategy and plan thus form a common basis for participatory, inclusive and integrative project development. The first version of D1.1 is regularly reviewed and validated so that a final version will be available at the end of the project.

| Work package | Work package 1. Fostering stakeholders' engagement |
|----------------------------|---|
| Deliverable number & title | D1.1 Stakeholder engagement strategy and plan |
| Partner responsible | adelphi |
| Deliverable author(s) | Anika Conrad (adelphi), Ronjon Heim (adelphi), Leo Helling (adelphi) |
| Quality assurance | Catalin Stefan (TUD), Teresa E. Leitão (LNEC), Jana Glass (TUD), Constantinos Panag- iotou (ECoE), Rafael Bergillos (UPV), Syrine Ghannem (UPV), Anis Chkirbene (INAT) |
| Planned delivery date | 31 January 2023 |
| Actual delivery date | 31 January 2023 |
| Citation | Conrad, A.; Heim, R.; Helling, Leo. 2022. AGREEMAR Deliverable 1.1: Stakeholder en- gagement strategy and plan. Available online at https://www.agree- mar.inowas.com/deliverables. |
| Photo credits (cover) | ©adelphi 2023 |
| Dissemination level | PU (public) |

Revision history

| Version | Date | Author | Remarks |
|---------|------------|------------------------------|--|
| v.1 | 20.01.2023 | Anika Conrad and Ronjon Heim | First draft shared within project consortium |
| v.2 | 31.01.2023 | Anika Conrad | Feedback from project partners included |



Abstract

PURPOSE. AGREEMAR considers that sustainable groundwater management is only possible through participatory and inclusive project development that enables fair benefit sharing. This is particularly important in the context of managed aquifer recharge (MAR), as it involves many different water users and their interests, but also due to the invisible nature of groundwater.

To this end, the deliverable D1.1 guides the project partners in decision-making on various aspects of communication, awareness raising and stakeholder engagement during the AGREEMAR project and beyond. It will help maximise the impact of the project and promote the uptake of the results.

APPROACH. This document is built upon a four-step approach developed together with the project partners and refined with relevant key stakeholders based on stakeholder dialogues during first missions to the project demo regions. Building on defined engagement objectives (step 1), stakeholders are mapped and prioritised (step 2), for which, based on a subsequent detailed stakeholder analysis (step 3), coherent and tailored engagement formats are defined (step 4).

CONLUSIONS. The resulting Stakeholder Engagement Strategy and Plan provides clear guidance for stakeholder engagement at international, general (national), regional and local levels during the AGREEMAR project and beyond. To this end, it proposes tailored engagement formats adapted to the stakeholders needs, guides the project consortium in addressing typical engagement challenges and managing conflicts, and establishes mechanisms for monitoring and evaluating the engagement progress. It thus provides a common basis for participatory, inclusive and integrative project development.

OUTLOOK. The first version of the engagement strategy and plan will be regularly reviewed, validated and if needed adjusted. The final version will be available at the end of the project. Engagement formats such as the follow-up committees will ensure and drive local stakeholder engagement on sustainable water management beyond the end of the project.



Table of contents

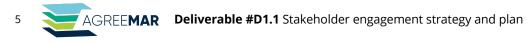
| Ab | stract | t | 3 |
|-----|---------|--|----|
| Та | ble of | contents | 4 |
| Lis | t of fi | gures | 5 |
| Lis | t of ta | ables | 5 |
| Ab | brevi | ations | 6 |
| 1 | Inti | roduction | 7 |
| | 1.2 | Motivation strategy | 8 |
| | 1.3 | Purpose, scope and outlook | 9 |
| 2 | Me | thodology: developing a strategy and plan for stakeholder engagement | 10 |
| | 2.1 | Defining engagement objectives | 10 |
| | 2.2 | Identifying and categorising relevant stakeholders | 11 |
| | 2.3 | Analysing and prioritising stakeholders | 13 |
| | 2.4 | Developing a strategy and plan for stakeholder engagement | 14 |
| 3 | Spe | ecific engagement objectives | 17 |
| 4 | Rel | evant stakeholders | 19 |
| | 4.1 | International stakeholder landscape | 19 |
| | 4.2 | Chiba watershed, Tunisia | 21 |
| | 4.3 | Republic of Cyprus | 23 |
| | 4.4 | Alentejo, Portugal | 25 |
| | 4.5 | Júcar Water District, Spain | 27 |
| 5 | Sta | keholder analysis and prioritisation | 29 |
| 6 | Sta | keholder engagement strategy and plan | 33 |
| | 6.1 | Engagement formats | 39 |
| | 6.2 | Communication and dissemination channels | 42 |
| | 6.3 | Specific Memorandums of Understanding (MoUs) for collaboration with key stakeholders | 43 |
| | 6.4 | Principles of stakeholder engagement to overcome common challenges | 43 |
| | 6.5 | Managing stakeholder conflicts | 44 |
| | 6.6 | Monitoring and evaluating the engagement | 45 |
| 7 | Ref | erences | 46 |
| Ac | know | ledgement | 47 |
| An | nex 1 | . Concept of the first mission to the project demo regions | 48 |
| | A1.1 | Objective | 48 |
| | A1.2 | Scope and approach | 48 |

List of figures

| Figure 1. | Infiltration pond at Ezousas MAR scheme in Cyprus | 7 |
|------------|--|-------|
| Figure 2. | Four-step approach towards a stakeholder engagement strategy and plan | 10 |
| Figure 3. | Example of a stakeholder map | 12 |
| Figure 4. | Four levels of engagement assigned according to the level of interest and influence | 14 |
| Figure 5. | Map of international MAR stakeholders | 21 |
| Figure 6. | Institutional framework of the water sector in Tunisia (modified after OECD 2014) | 22 |
| Figure 7. | Stakeholder map for Chiba Watershed, Tunisia | 22 |
| Figure 8. | The administrative, institutional and political setting in Cyprus (adapted from Aeoliki Ltd 2009 | 9) 24 |
| Figure 9. | Stakeholder map for Republic of Cyprus | 24 |
| Figure 10. | Institutional framework of the water sector in Portugal (adapted from Marques and Simões | |
| | 2020) | 26 |
| Figure 11. | Stakeholder map for Alentejo, Portugal | 26 |
| Figure 12. | Decision-making structure for water management in Spain (own creation) | 28 |
| Figure 13. | Stakeholder map Júcar Water District, Spain | 28 |
| | | |

List of tables

| Table 1. | Template: Overview of engagement objectives and contributions needed from stakeholders for | | |
|-----------|--|-------|--|
| | each AGREEMAR work package (WP) | 11 | |
| Table 2. | Criteria for stakeholder analysis in AGREEMAR | 13 | |
| Table 3. | Overview of possible stakeholder engagement formats including brief description, associa | ated | |
| | type of engagement and a list of supporting tools | 15 | |
| Table 4. | Template: Stakeholder engagement strategy and plan | 17 | |
| Table 5. | Template: Key performance indicators for stakeholder engagement | 17 | |
| Table 6. | Overview of specific engagement objectives including desired outcomes and contributions | S | |
| | needed from stakeholders for selected project tasks (T) | 17 | |
| Table 7. | Selection of stakeholders identified on international level | 19 | |
| Table 8. | Abbreviations used in the stakeholder map for Chiba Watershed, Tunisia | 23 | |
| Table 9. | Abbreviations used in the stakeholder map for Cyprus | 25 | |
| Table 10. | Abbreviations used in the stakeholder map for Alentejo region in Portugal | 27 | |
| Table 11. | Abbreviations used in the stakeholder map for Júcar Water District, Spain | 29 | |
| Table 12. | Stakeholder analysis | 29 | |
| Table 13. | Stakeholder engagement strategy and plan | 34 | |
| Table 14. | Key performance indicators (KPI) for envisaged engagement formats | 38 | |
| Table 15. | Challenges of stakeholder engagement and measures to overcome these | 44 | |
| Table 16. | Draft programme for the stakeholder needs assessment (can be adapted to the availabilit | ty of | |
| | the stakeholders) | 48 | |
| Table 17. | Interview guide | 49 | |



Abbreviations

| CY | Cyprus |
|--------|---|
| D | Deliverable |
| DE | Germany |
| DCSP | Dissemination and Communication Strategy and Plan |
| G | Global (Level) |
| GS | General Stakeholders |
| GW | Groundwater |
| GW-M | Groundwater Model |
| Н | High |
| IWRM | Integrated Water Resources Management |
| KPI | Key Performance Indicator |
| L | Local (Level) / Low |
| LS | Local Stakeholders |
| Μ | Medium |
| MAR | Managed Aquifer Recharge |
| MAR-A | MAR Agreement |
| MAR-FM | MAR Feasibility Map |
| MAR-GF | MAR Governance Framework |
| NGO | Non-Governmental Organisation |
| PT | Portugal |
| R | Regional (Level) |
| RBMP | River Basin Management Plan |
| RS | Regional Stakeholders |
| SDG | Sustainable Development Goal |
| SME | Small and Medium-sized Enterprise |
| SP | Spain |
| Т | Task |
| tbd | to be defined |
| TN | Tunisia |
| WP | Work Package |



Stakeholder engagement strategy and plan

1 Introduction

"It's great, but it's not what I wanted" - how often do we get to hear this from loved ones after we have presented a gift that we had saved for and hoped would be needed. Without ascertaining the actual needs and without jointly developing and agreeing on a way to address these, many activities and resources we spent are often in vain and futile. This is true not only for a well-intended gift, but also for any other activity or project that aims to benefit a certain target or stakeholder group. This is especially true for the AGREEMAR project, which aims to improve benefit sharing for managed aquifer recharge (MAR) schemes. Stakeholder engagement is a means of assuring that needs are properly assessed and that approaches to satisfy those needs are developed collaboratively. It is thus a key to ensure successful project implementation and sustainability. To this end, the present deliverable serves as a guide for decision-making on various aspects of communication, awareness raising and stakeholder engagement during the AGREEMAR project and beyond. By this, it will help effectively implement the project activities and optimize the benefits provided by the MAR schemes.

1.1 Project context

The AGREEMAR project aims to support decision-makers in the safe use and sustainable planning and management of managed aquifer recharge techniques (see one example of a running MAR system in Figure 1). This will be achieved through *"adaptive agreements on benefits sharing for MAR in the Mediterranean region"* facilitated by MAR feasibility maps and numerical groundwater models. In this way, the contribution of MAR to ensure water security in the Mediterranean region shall be strengthened. Although MAR is a globally recognised method for the sustainable management of water resources, inadequate planning tools and lack of incentive systems hinder its widespread implementation. AGREEMAR aims to overcome these barriers. The project results will be tested at four demonstration sites in the Mediterranean region, namely Cyprus, Spain, Portugal and Tunisia.



Figure 1. Infiltration pond at Ezousas MAR scheme in Cyprus

GREEMAR Deliverable #D1.1 Stakeholder engagement strategy and plan

1.2 Motivation strategy

Stakeholder engagement is widely recognized as an essential tool for achieving relevant and sustainable outcomes in water management. First standards for stakeholder and public engagement in decision-making processes were introduced after the Eco Summit 1992 with the Rio Declaration on Environment and Development (Rio declaration 1992). This was taken up by the Dublin Declaration on Water and Sustainable Development (Dublin Principles 1992),

If policy makers and the broad range of stakeholders choose to work only with their peers and within their spheres of activity, instead of with each other, they will fail to meet current and future water challenges

(OECD 2015).

which made stakeholder participation one of the guiding principles, followed by Agenda 21 (Agenda 21 1992), emphasising public participation as a means of ensuring better compliance with measures to develop more effective environmental regulations. Finally, the Agenda 2030 seeks to "leave no one behind" and views participation as one of its key principles. In the SDG 6, stakeholder engagement is specifically mentioned as a goal, notably: "Support and strengthen the participation of local communities in improving water and sanitation management" (UN DESA and UNITAR 2020).

Especially in the context of MAR, stakeholder engagement is crucial for successful and sustainable project implementation (Dillon et al. 2022). This is particularly important when using reclaimed water for managed aquifer recharge, which often creates uncertainty and fear concerning contamination of groundwater resources. But also, in general, MAR often involves not only one but several stakeholders, considering several water users of an aquifer. In these cases, solutions work best if all stakeholders involved work together and share the benefits and costs equitably. Best practice examples even show that stakeholder engagement and joint management approaches could create a win-win situation for all (e.g., incentivised groundwater recharge through payments for ecosystem services in Japan (Shivakoti et al. 2018), aquifer contracts in Morocco (Closas and Villholth 2016), smart operational water management, engaging the commitment of both users and water managers in the Netherlands (INLAAT OP MAAT concept¹)).

In general, the potential benefits of engaging stakeholders during project implementation are manifold (UN DESA and UNITAR 2020), which match the motivation of the stakeholder engagement strategy and plan foreseen for AGREEMAR:

- Better tailoring the project approaches and results to the needs, expectations and capacities of those interested and affected, thus fostering ownership and acceptance towards the project results, ensuring their better and sustainable usability and avoid costly mistakes and maintaining the stakeholders' interest throughout the process
- Maximise the project's impact by increasing its visibility and ensuring that project outcomes reach a wide audience of relevant stakeholders
- Raise awareness on water issues and sensitising the public to conflict-prone issues
- Increase trust and acceptability for nature-based and unconventional groundwater management solutions
- Empower society for climate change adaptation and sustainable groundwater management
- Create new networks and exchange platforms to help bridging science-policy-practice gap
- Foster solution transfer, integration and upscaling
- Streamline policy recommendations at national, regional and local level
- Link AGREEMAR to other projects and initiatives fostering sustainable groundwater management in the Mediterranean region, exchange experiences, and seek collaboration opportunities to join efforts
- Engagement comes with a high level of transparency and appreciation of stakeholders, thereby increasing trust among them, fostering buy-in and support for new initiatives and compliance with new regulations
- In the long term, stakeholder engagement can improve service delivery to the local community. Overall, the right to participation can benefit society as a whole by contributing to a more inclusive and pluralistic society.

¹ More information on the ACACIA WATER website: https://en.acaciawater.com/pg-29143-7-111882/pagina/project_inlaat_op_maat.html

Appropriate stakeholder engagement requires a thorough identification of the actors, enablers, knowledge brokers, affected parties, etc. in relation to the issue being addressed. A thorough understanding of their roles, influence on and interest in these, enables an assessment of who should best be engaged, at what time and for what activity.

1.3 Purpose, scope and outlook

In order to promote appropriate stakeholder engagement in the AGREEMAR project and beyond, this deliverable outlines the first version of the stakeholder engagement strategy and action plan that will serve as a guide for decision-making in various aspects of communication, dissemination and stakeholder engagement during the lifetime of the AGREEMAR project and beyond.

What we mean by stakeholder engagement

In defining stakeholder engagement, the authors refer to definitions made in renowned organisations and networks. For comparison, the definitions of 'Communication' and 'Dissemination' of the European Commission are referred to: Communication:

"a strategically planned process that starts at the outset of the action and continues throughout its entire lifetime, aimed at promoting the action and its results. It requires strategic and targeted measures for communicating about (i) the action and (ii) its results to a multitude of audiences, including the media and the public and possibly engaging in a two-way exchange" (European Commission)

Dissemination:

"The public disclosure of the results by any appropriate means (other than resulting from protecting or exploiting the results), including by scientific publications in any medium." (European Commission)

Stakeholder engagement:

"Engagement means the active involvement and [active or passive] participation of others [...]". (Durham et al. 2014). "Process by which stakeholders are involved in [...] project processes and activities [...]." (OECD 2015)

Both references on stakeholder engagement include different degrees (or levels) of engagement ranging from morepassive participation limited to communication and dissemination activities for the purpose of informing and raising awareness to active collaboration where stakeholders act as partners providing resources and actively shaping processes and decisions.

For simplicity, in this strategy and plan four levels of engagement have been defined ranging from **informing** as oneway communication and dissemination of project results and outcomes, **consulting** as to also receive feedback to the work done, **involving** as to jointly take decisions during the work and to active **collaboration** as to share the work. To this end, this stakeholder engagement strategy and plan includes all activities conducted in the framework of AGREE-MAR and beyond that include communication, dissemination and participation activities.

In developing this engagement strategy and plan, it is particularly important that this deliverable not only promotes stakeholder engagement, but also emerges from a participatory process and is developed together with the project consortium and key stakeholders. Through the participatory involvement of the key stakeholders and the joint signing of a Memorandum of Understanding on the resulting strategy and action plan, sustainable implementation is to be ensured and the project's impact strengthened. In the course of the project, the first version of the engagement strategy and plan will be continuously updated. A second version will be published at the end of the project.

Building on the results of a detailed stakeholder identification and analysis through desk research and stakeholder dialogues and workshops applying a participatory co-creation process (more details on the developing process can be found in chapter 2), the engagement strategy and plan comprises the following main contents:

- **Specific engagement objectives** defined by project partners for each demo region and on international level including contributions needed from stakeholders (chapter 3)
- **Relevant stakeholders** on international level and at the project demo regions including a brief overview of the decision-making structure at each demo region relevant for MAR and updated stakeholder maps from D1.1a (chapter 4)
- **Analysis and prioritisation of identified key stakeholder groups** at the project demo regions for engagement based on their degree of influence and on their interest in the project outcomes (chapter 5)
- AGREE**MAR Deliverable #D1.1** Stakeholder engagement strategy and plan

- **Engagement strategies and associated action plan** at international level and each project demo region bringing together the defined engagement objectives and identified target audiences and elaborating actionable steps with timeline for each engagement activity during the course of the project and beyond (chapter 6)
- **Details on the mission agendas and interview guides** on which basis identified key stakeholders have been analysed are provided in the Annex.

2 Methodology: developing a strategy and plan for stakeholder engagement

In order to develop an appropriate stakeholder engagement strategy and plan at the project demo regions, a four-step approach will be carried out together with the demo region coordinators and projecttask leaders (see Figure 2). Based on the engagement objectives defined by the project consortium, the proposed four-step approach will enable the selection of appropriate stakeholders and tailored engagement formats. The aim is to define who should and can be involved, how, when and on which topic, to best-achieve the project objectives and ensure the long-term use of the project outcomes.



Figure 2. Four-step approach towards a stakeholder engagement strategy and plan

First, it is important to become aware of the expectations regarding stakeholder engagement in the project consortium and to define what contributions are required from each stakeholder and what outcomes are expected through stakeholder engagement (Step 1). Consequently, criteria are established to screen and categorise the stakeholder landscape for relevant stakeholders for the project (Step 2). Relevant stakeholders are considered those who have an influence on, interest in, or are affected by the specific expected project outcomes. In the next step, identified stakeholders are analysed in more detail and divided into four groups according to their level of influence and the interest in the project outcomes (Step 3). This subdivision makes it possible to select relevant stakeholders for specific project activities and to define tailored engagement formats, also considering their interest and availability to be engaged (Step 4).

The individual steps are further described in the following sub-chapters.

2.1 Defining engagement objectives

Deciding on specific objectives and required outcomes of the engagement process is an important part of the project planning phase and serves as a guide for identifying stakeholders. Within the AGREEMAR project consortium, general objectives for engagement and input needed from stakeholders for each project activity were brainstormed and compiled in a table (see exemplary template in Table 1). In addition, information on

10 AGREEMAR Deliverable #D1.1 Stakeholder engagement strategy and plan

which partner is responsible for implementing the engagement activities was evaluated, as well as what support is needed from WP1 to promote stakeholder engagement.

Table 1.Template: Overview of engagement objectives and contributions needed from stakeholders for each AGREEMAR
work package (WP)

| WP | Project task | Desired outcome / contributions needed from stakeholder engagement | Responsible (project partner, demo region) | Support requested from WP1 (partner to support) |
|-----|---|--|--|---|
| WP1 | T1.1 Detailed needs assessment and stakeholder analysis | Interests in, needs, expectations and influ- ence on integrated water resources manage- ment (IWRM) and MAR in general and project outcomes for each identified relevant stake- holder of the project demo regions | - | Questionnaire develop- ment, stakeholder inter- views, results analysis |
| | | | | |

The defined engagement objectives and associated desired outcomes were reviewed and revised according to the needs, expectations and capacities of the stakeholders. These have been identified through the stakeholder analysis (chapter 2.3) at the beginning of the project and will be further updated through smaller consultation meetings throughout the project.

2.2 Identifying and categorising relevant stakeholders

Building on the specific engagement objectives, relevant stakeholders were identified, e.g., those entities who are interested in or affected by the activities conducted at the demo regions or have a (potential) influence on the project outcomes.

2.2.1 Approach

For this purpose, desk research was conducted by reviewing institutional websites, policies, reports on past and ongoing water projects, etc. The results were validated and refined with the coordinators of the demo regions and through interviews and workshops with the identified key stakeholders (snowball method). In the search for relevant stakeholders, the guiding questions listed below were found to be particularly helpful (Durham et al. 2014):

- Who is responsible for making decisions that might affect the research?
- Are there policies emerging or in existence that will benefit from or be affected by the research? If so, who needs to be informed?
- Which individuals are likely to be affected by the outputs of the research? Who, although not directly affected, may be interested in the results of the research?
- Are there stakeholders that have been involved in similar projects on previous occasions?
- Which groups or individuals may be able to provide relevant information, equipment or resources?
- Who is likely to have a negative view of the research?

Important to note:

The following aspects should be considered when identifying relevant stakeholders:

- Important to define system boundaries
- Not all stakeholders can be included in decision making processes -> important to nominate **representatives**

2.2.2 Visualisation and outcome

For the visualisation of the results, different tools are available, from which the stakeholder map in onion shape with an additional subdivision into three pie slices was considered most suitable for the purposes of the AGREEMAR project (see

Figure 3). The chosen structure allows to see at a glance the structuring of the stakeholder landscape in terms of predefined categories. For the AGREEMAR project, the identified stakeholders were categorised as follows:

- **thematic interest/influence in terms of MAR feasibility and management:** intrinsic site suitability, water demand and water availability; here: division into three pie pieces
- **spheres of influence:** general (national level), regional (basin-level) and local (MAR system); here: onion shape layers
- **societal sectors:** policy/decision maker, practitioners/civil, science; here: colour code.

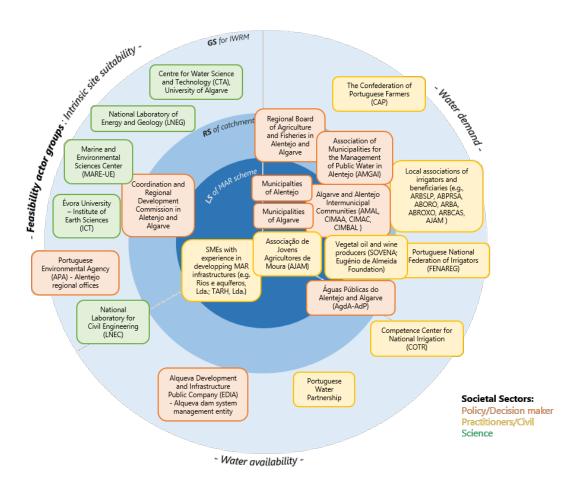


Figure 3. Example of a stakeholder map

The categorisation of identified stakeholders has proven useful to identify overlooked relevant stakeholders more quickly and to ensure equal representation of stakeholder categories in engagement activities. It also supports the analysis of the stakeholder landscape in terms of the balance of influences and interests among the different stakeholders, here in relation to a potential MAR facility at the project-demo regions. Identifying imbalances of influence and interests in MAR planning may be important to avoid conflicts when engaging stakeholders, particularly when involving stakeholders with contradicting interests, as well as when designing governance frameworks and agreements - one of the main intended outcomes of the AGREEMAR project.

The map can further be used to visualize relationships between stakeholders. The different types and qualities of relationships can, for instance, be represented by different symbols. However, the map should not be overloaded with too many visual elements.

The results of this step including initial assessments of the role and needs of stakeholders in relation to the project topics and outcomes, are published in deliverable D1.1a (Conrad and Heim 2022).

2.3 Analysing and prioritising stakeholders

After generating a comprehensive list of relevant stakeholder groups, the stakeholders were analysed in order to prioritise them for engagement. Involving all stakeholders equally is rarely effective and usually exceeds the capacity of a project.

2.3.1 Approach

The most commonly used approach for prioritising stakeholders for tailored engagement is to assess their **levels of interest** (depending on needs or how they are affected by the project results) and **influence** (depending on the mandate, status (political, social or economic), degree of organisation, capacities, control over water resources, informal influence (personal connections etc.)) (Durham et al. 2014). The mere division into influence and interest is often criticised as insufficient (Durham et al. 2014), which is why the following additional aspects were included in the assessment: how beneficial engaging the stakeholder is seen by the project consortium (assigned role e.g. providing data), what views are the stakeholders likely to hold about the project topics, existing relationships among the stakeholders with a special focus on potential conflicts, and willingness and interest of the stakeholders to be engaged.

Table 2 shows a list of different **analysis criteria** that were assessed within the AGREEMAR project to help prioritise the identified stakeholders for each of the four demo regions.

| General classifi- | - Stakeholder group |
|-------------------|---|
| cation | - Thematic mapping |
| | - Existing relationship |
| | - Experiences and knowledge on the project contents |
| Influence | - Level of influence (general, regional, local) |
| | - Role and competencies related to MAR |
| | - Influence (H/M/L) on preparing feasibility maps |
| | - Influence on preparing groundwater models |
| | Influence on preparing MAR governance model and agreements |
| | - Comments on influence (e.g., times or context in which they have more/less influence over th |
| | outcomes of the project) |
| | - Power-relations/conflicts to other stakeholders |
| Interest | - Impact of the MAR demo region on the stakeholder |
| | - Needs related to MAR |
| | Impact of feasibility maps on the stakeholder |
| | Needs, interest and expectations related to MAR feasibility maps |
| | Impact of groundwater models on the stakeholder |
| | Needs, interest and expectations related to groundwater models |
| | Impact of the MAR governance framework and agreements on the stakeholder |
| | Needs, interest and expectations related to MAR governance framework and agreements |
| | If interest is low, how might we motivate engagement with the project |
| Engagement | - Reasons to engage the stakeholder |
| strategy | - Envisaged stakeholder contribution to the project |
| | - Willingness to engage |
| | - Capacity to engage |
| | - Resulting level of engagement |
| | Key contacts and best way of contacting them |
| | |

 Table 2.
 Criteria for stakeholder analysis in AGREEMAR

For this purpose, missions to the four project demo regions were conducted consisting of bilateral meetings in interview form with identified key stakeholders. Some bilateral meetings have also been preceded by specific stakeholder workshops to introduce the project (as done in Spain and Portugal), if not conducted in the context of the project yet.

The bilateral meetings started with a round of introductions where the stakeholders got to know the AGREE-MAR team, the project and its objectives as well as the aim of the meeting and the usage of the information received during the meeting. Then, the stakeholders had the opportunity to introduce their role and their organisation related to the project topics. The main part of the bilateral meetings consisted of a set of questions on the stakeholders' interests, needs and influence related to the project outcomes. The questionnaires



and agendas of the individual missions and stakeholder interviews can be found in the Annex 1 to this engagement strategy and plan.

In addition to the aim of building a better understanding of the stakeholders, the first stakeholder interactions introducing the project also helped to assess their specific needs in relation to the project outcomes, in order to best tailor and customise the project outcomes and thereby maximise its impact. In addition, the missions helped to build trust and ownership on the part of the stakeholders and encouraged them to work together in the future.

2.3.2 Visualisation and outcome

Based on the results from the assessment of the analysis criteria, stakeholders were clustered according to whether they have a high or low interest in, and high or low influence on the project outcomes (see Figure 4).

2.4 Developing a strategy and plan for stakeholder engagement

2.4.1 Approach

Level of engagement

The final decision on how to engage which stakeholder depends on the stakeholder's level of interest in and influence on the project outcomes, as well as their interest and capacity to engage. To this end, the four boxes of the Influence-Interest grid each represent a "level" of engagement (Figure 4):

- Low influence and low interest: these stakeholders are seen as 'neutral'; however, it is advisable to monitor them to ensure that no reasons arise that could lead them to becoming opponents → inform
- **High interest, but low influence:** these stakeholders are the **'defenders'**. They are important as they can seek additional ways to influence the project progress and success. It is advisable to maintain a fluid dialogue with them through different channels (see chapter 6.2), in such a way that their eventual doubts can be identified and resolved → **consult**
- **High influence, but low interest**: these stakeholders are seen as **'potential opponents'**. It is necessary to pay constant attention to them and communicate progress because if they are not satisfied, they could become active opponents → involve
- **High influence and high interest:** these stakeholders are seen as **'promoters'**. It is advisable to actively involve them to keep their level of commitment high → **collaborate**

high

NFLUENCE

Involve More opportunity for discussion, fully engaged, provide resources and/or data. Aims to work directly with interested third parties throughout the project lifecycle to ensure that their concerns and aspirations are understood, considered and, where

appropriate, incorporated into decision making.

Inform

Most basic level of engagement, communication with more-passive stakeholders, one-way flow of information. Aims to update with balanced and objective information to assist them in better understanding the problem, identifying alternatives, recognising opportunities and discovering potential solutions. Information must be tailored to stakeholder needs.

Collaborate

Highest level, fully active engagement, where stakeholders are effectively partners with the project team, driving the research direction, contributing resources and perspective, develop sense of ownership, involved in decision making, including the development of alternative methods and the identification of preferred solutions or outcomes.

Consult

Stakeholders are asked for opinions and/or information, but not full discussion or interaction. Aims to provide adequate information to interested stakeholders and obtain feedback on relevant aspects of the desired outcomes of the project.

low low

INTEREST

high

Figure 4. Four levels of engagement assigned according to the level of interest and influence



AGREEMAR Deliverable #D1.1 Stakeholder engagement strategy and plan

The assignment to one engagement level does not mean that the stakeholder cannot also be engaged at other levels. The final result provides more a rough desired direction. For example, a stakeholder may fall into the 'involve' category, but this level of engagement may only be necessary in the early stages of the project, whereas later on the same stakeholder may only need to be informed on the project progress. In addition, short-term conditions, e.g., availability of the stakeholder, can also influence the engagement level in the end.

Moreover, the classification is strongly dependent on the stakeholder analysis, which is partly influenced by subjective assessments based on brief stakeholder interviews. Subsequent contacts may lead to different results. This segmentation of the identified stakeholders according to their influence and interests further allows to:

- Prevent stakeholders with high influence but low interest from being overlooked and involve them in project activities from the beginning to quickly identify and manage potential influential opponents of the project, integrate their needs in the design of the project outcomes and raise their awareness regarding the project objectives,
- Strengthen affected stakeholders with high interest in the project outcomes but little influence to give them a stronger voice for their interests, and identify and encourage advocates.

The engagement level, however, is also always a result of the current capacities of the stakeholder, which is decisive in the final design of the engagement activities. If this is much lower than desired, a solution should be sought together.

Means / formats of engagement

Based on the defined engagement level, capacities and willingness of the stakeholder for engagement, as well as available project resources for engagement, the appropriate means (formats) of engagement were defined. Table 3 provides a list of examples for different engagement formats suitable for the different four engagement levels, bearing in mind that there is no clear assignment of one engagement levels to each format. In general, collaboration formats always have an informative and consultative character. In the list below, only the main levels are listed for each format.

| Main level of engagement | Engagement means / formats | Brief description | Tools needed/Supporting tools available |
|-----------------------------|--|---|---|
| Inform | Project website | The website provides a central place for general in- formation about the project, its main objectives, upcoming activities and results. It also lists the par- ties involved and contact persons | Modular systems |
| | Social media | Online channels for targeted dissemination of ac- tivities and addressing stakeholders | Social media platforms (e.g., LinkedIn, Twitter, Face- book, TikTok) |
| | Newsletter | Regularly published information sheet via email, which summarises the most important news of the project concisely to a target group. | Mailing tools that help create mailing lists for different target groups, function to unsub- scribe for the recipients, etc. |
| | Press releases | Occasional information of the wider public about important activities and results of the project via the regional press | Local newspapers, interna- tional newspapers, project website, MAR related websites |
| | Brochures, leaf- lets, videos | Individual information products about project goals, activities and outcomes | Sharing platforms (e.g., LinkedIn, Twitter, project website, MAR related websites) |
| | Training courses (online, face-to- face) | Event in which people are provided with skills to a specific problem (one part of capacity develop- ment) | Online conference tools (e.g., Zoom, MS Teams) Presentation tools (e.g., PowerPoint, Prezi) |
| | Capacity develop- ment activities | Encompasses a whole range of activities designed to empower individuals and institutions (including the analysis of policy contexts, awareness building, | See training courses and out- reach measures |

Table 3.Overview of possible stakeholder engagement formats including brief description, associated type of engagement
and a list of supporting tools

| Main level of engagement | Engagement means / formats | Brief description | Tools needed/Supporting tools available |
|--------------------------------|--|--|---|
| | | institutional adjustments, policy research, policy immersion and more) | |
| Inform, | Conferences, sym- | Individual local events with the aim of involving | Presentation tools |
| consult | posia, political fora | | (e.g., PowerPoint, Prezi) |
| | Webinars | Web based seminars in which knowledge and in- | Online webinar tools |
| | | formation is provided to the audience, leaving the | (e.g., Zoom) |
| | | room for short feedback and discussion (often fo- | Presentation tools |
| | Dialaguas and av | cused on a specific topic) A conversation or discussion between two or more | (e.g., PowerPoint, Prezi) |
| inform, con- sult, involve, | Dialogues and ex- change sessions (online, face-to- face) | people to exchange knowledge on a specific topic and resolve a problem | (e.g., Zoom, MS Teams) |
| Consult | Surveys (online) | Targeted, asynchronous questioning of selected person(s) | Online questionnaire tools (e.g., LimeSurvey) |
| | Consultation and | Targeted questioning of selected group and | Online conference tools |
| | feedback work- | presentation of intermediate project results | (e.g., Zoom, MS Teams) |
| | shops (online or face-to-face) | | Online collaboration tools (e.g., MIRO, Mural) |
| | | | Online poll tools |
| | | | (e.g., Mentimeter, Slido) |
| | | | Presentation tools (e.g., PowerPoint, Prezi) |
| Consult, in- | Interviews (online) | Targeted, synchronous questioning of selected | Online conference tools |
| volve | interviews (onine) | person(s), preferably bilateral or small group of < 3 | (e.g., Zoom, MS Teams) |
| | | persons | Online collaboration tools |
| | | | (e.g., MIRO, Mural) |
| | | | Presentation tools |
| | | | (e.g., PowerPoint, Prezi) |
| | Interviews | | Recording device |
| | (face-to-face) | | Notebook |
| Consult, in- | Local civil assem- | Body formed from randomly selected citizens to | Presentation tools |
| volve, collab- | blies | deliberate on important issues | (e.g., PowerPoint, Prezi) |
| orate | (face-to-face) | | Recording device |
| | | | Onsite collaboration and docu |
| | | | mentation tools |
| | | | (e.g., white board, flip chart |
| | | | with sticky notes) Anonymous poll tools |
| | | | (Online poll tools) |
| | | | (e.g., Mentimeter, Slido) |
| | Roundtable discus- | Form of academic discussion, participants agree | Presentation tools |
| | sions | on a specific topic to discuss and debate | (e.g., PowerPoint, Prezi) |
| | (face-to-face) | | Recording device |
| | | | Onsite documentation tools |
| | | | (e.g., white board, flip chart |
| | | | with sticky notes) |
| | | | Anonymous poll tools (Online |
| | | | poll tools |
| lavalue 1 | | | (e.g., Mentimeter, Slido) |
| Involve, col- | Participatory | Organised event which brings a group of people | Presentation tools |
| laborate | workshops (online or face-to-face) | together to seek their opinions, extract their knowledge and to solve problems in a collabora- tive and creative environment | (e.g., PowerPoint, Prezi) Recording device |
| | | | Recording device Onsite documentation tools |
| | | | (e.g., white board, flip chart |
| | | | with sticky notes) |
| | | | , |
| | | | Anonymous poll tools |
| | | | Anonymous poll tools (Online poll tools) |

16 AGREEMAR Deliverable #D1.1 Stakeholder engagement strategy and plan

| Main level of engagement | Engagement means / formats | Brief description | Tools needed/Supporting tools available | |
|-----------------------------|-------------------------------|---|---|--|
| | Project steering | Committee (group of high-level advisors / repre- | Similar to facilitation tools for | |
| | committee | sentatives from identified key organisations) providing support and guidance to the project con- sortium and oversees the project progress. | participatory workshops listed above | |

2.4.2 Visualisation and outcome

Finally, combining the different results of the above steps, the previously listed engagement objectives including contributions needed and outcomes desired from stakeholder engagement can be matched with identified target audiences. In line with the engagement objectives, needed engagement levels are identified and compared with the results of the stakeholder analysis (Influence-Interest-Grid). Keep in mind that not all identified target audiences are available to engage at the envisaged engagement levels. For example, not all of them can participate in a stakeholder workshop and some of them need to be consulted via short online consultations or online questionnaires in parallel.

To make the stakeholder engagement strategy and plan in Table 4 applicable to all demo regions, stakeholder groups or levels are given in the column 'who to engage / target audience'. The relevant organisations for each demo regions can be derived from the corresponding influence-interest grid.

 Table 4.
 Template: Stakeholder engagement strategy and plan

| Time schedule | | Desired outcomes / contribu- tions expected from stake- holder engagement | • | Who to engage / target audi- ence | Engage- ment level | Engage- ment for- mat |
|------------------|--|---|---|---|--------------------------|-----------------------------|
| | | | | | | |

To help monitor and evaluate the success of the stakeholder engagement strategy and plan, key performance indicators (KPI) are defined for each engagement format (exemplary template in Table 5).

| T / / C | T 1 1 1 1 | | |
|-----------------------|---------------------------|----------------------------|------------|
| Table 5. | Template: Key performance | indicators for stakeholder | engagement |

| Engagement format | KPI | Target value by project end |
|-------------------|-----|-----------------------------|
| | | |

3 Specific engagement objectives

Stakeholder engagement is key in all phases of the AGREEMAR project. Through stakeholder engagement, the project team hopes to gain insights into stakeholder needs, expectations, access to data, locations, but also feedback on project activities and outcomes, up to active co-design, coordination and decision-making in project activities. All engagement formats serve the overarching goal of improving sustainable water management and fair sharing of benefits among stakeholders, as well as maximising the project's real-world impact and fostering the uptake of its results.

In line with the general engagement objectives for stakeholder engagement (presented in section 1.2), the specific engagement objectives listed below have been defined within the project consortium to apply for the AGREEMAR project, including the outcomes desired and contributions expected from stakeholder engagement.

Table 6.Overview of specific engagement objectives including desired outcomes and contributions needed from
stakeholders for selected project tasks (T)

Project tasks where stakeholder Desired outcomes / engagement is relevant and envis- contributions expected from stakeholder engagement aged

T1.1 Detailed needs assessment andInterests in, needs, expectations and influence on IWRM and MAR in general andstakeholder analysisproject outcomes for each identified relevant stakeholder of the project demo regions



| aged | |
|--|---|
| T2.1 Compilation of indicator matrix | Co-design, calibrate and validate the feasibility criteria database |
| T2.2 Development of stakeholder- adapted criteria weighting system | Co-develop a criteria selection and weighting process |
| T2.3-T2.5 Compilation of the four thematic MAR feasibility maps | Weighting of site-specific MAR feasibility criteria, rate and rank pre-selected criteria from each demo regions according to the local needs, for each thematic, consultations on the integration of the time scale factor within the weighting process, discussions on the role of qualitative considerations in the MAR feasibility mapping, input on specific site constraints (also linked to non-physical criteria), determine global weights among the three thematic maps (demand, availability and intrinsic) |
| T2.6 Validation of MAR feasibility map through stakeholders | Refine and validate the final MAR feasibility maps |
| T3.3 Drafting the general govern- ance framework for MAR | Input on existing national and regional legislation in which the new general frame- work could be embedded |
| | Co-develop general MAR governance framework based on feedback from stake- holders on existing legal frameworks and guidelines, their expectations assessed in T1.1, etc. |
| T3.4 Regional stakeholder consulta- tions for agreement development | Co-create drafts for regional agreements by adapting the general governance framework (T3.3) to each demo region (collect feedback on existing models and regulations at each demo region) |
| T3.5 Drafting four regional agree- ments for case study areas | Feedback on regional agreements |
| T4.1 Stakeholders consultations for refining the modelling objectives | Select one site per regional demo region for groundwater modelling. Define mod- elling objectives considering the main social and environmental challenges affect- ing local water use and the results of the feasibility mapping (WP2). Co-design of simulation scenarios and model parametrization. |
| | Additional data collection for numerical MODFLOW model setup. |
| T4.4 Analysis of model results and collaborative updates with stake-holders' consultations | Presentation and discussion of model results together with local stakeholders, col- laborative update (together with WP5 Governance Framework and training/capacity building) |
| T5.1 Participative adaptation of re- | Select demo region for local agreements. |
| gional agreements to local needs | Input on existing agreements and regulations in which the new agreements could be embedded |
| | Collect ideas for local agreements based on prior project results and international best-practices (feasibility maps, the regional agreements developed in WP3 and results of numerical models developed in WP4) |
| | Define objectives for local agreements. Qualitative analysis of envisaged costs and benefits of the selected local demo re- gion based on the results of the numerical models developed in WP3 to identify the benefitting and paying parties of the (potential) MAR system for a fair benefit sharing. |
| T5.2 Training and capacity building to enhance coherence among local stakeholders | Develop capacities to foster solution upscaling and transfer, market applicability, and improved governance |
| T5.3 Organisation of civil assemblies for adopting local MAR agreements | Pre-discuss draft local agreements with key stakeholders (if considered necessary, consents will be obtained beforehand) and identify potential governance owner-ship of the local agreement |
| | Develop concept and materials for civil assemblies in cooperation with key stake- holders potentially governing the agreements |

Project tasks where stakeholder Desired outcomes / engagement is relevant and envis- contributions expected from stakeholder engagement aged

Project tasks where stakeholder Desired outcomes / engagement is relevant and envis- contributions expected from stakeholder engagement aged

| | Actively participate / organise (governing stakeholder) civil assemblies bringing to- gether all stakeholders involved/impacted and benefitting of the (potential) MAR site | |
|---|--|--|
| | Co-finalise local agreements by governing stakeholders ensuring that expected benefits and costs of the local MAR demo region are wisely and fair shared. | |
| T5.4 Creation of follow-up commit- tees for sustainable exploitation | Co-creation of follow-up committees | |
| T6.2 External communication and outreach | Present project and its results to the international community and general public and raise awareness on sustainable groundwater techniques and improved MAR planning and management methods | |
| | Exchange with the international community and general public | |
| | Transfer of project results to policy and practice and identify integration and repli- cation opportunities | |
| | Improve collaboration with similar projects and initiatives | |

4 Relevant stakeholders

MAR planning involves many different stakeholders and makes it possible to anticipate and avoid conflicts of interest. Relevant stakeholders have been identified at the international, general (national), regional and local levels, as well as with different interests and influences at the level of water demand, water availability and intrinsic site suitability.

First results of mapping relevant stakeholders at each project demo region are published in Deliverable 1.1a Preliminary analysis of project-relevant stakeholders (Conrad and Heim 2022). These initial findings have been updated in this chapter based on the results of stakeholder dialogues at the project demo regions during the first project missions in November-December 2022.

4.1 International stakeholder landscape

Research having a significant importance of nowadays MAR practices dates back to the 1960s. Recognising the multiple benefits of MAR, there is a well-established community of experts at the international level. The INOWAS research group has identified over 1200 case studies in more than 60 countries worldwide in the first global inventory of MAR (Stefan and Ansems 2018). In order to discuss, validate and disseminate new methods and research findings developed within AGREEMAR, the project consortium seeks collaboration with international experts. A pre-selection is presented below and in the Stakeholder map (Figure 5), which will be continuously expanded during the project:

| Stakeholder group | Examples |
|---|--|
| Scientific com- munity (e.g., universities, re- | International Groundwater Resources Assessment Centre (IGRAC, Netherlands): offers the free to use first global inventory of MAR schemes in its MAR portal. New MAR sites and suitability maps will be uploaded to the portal as they come available |
| search insti- tutes) | Bureau de Recherches Géologiques et Minières (BRGM, France): expertise in mapping the economic feasibility of MAR (Maréchal et al. 2020) |
| | - TU Darmstadt (Germany), University of Algarve (Portugal), Universitat Politecnica de Catalunya (Spain): universities with a research focus on MAR, e.g., MARSoluT project |
| | Commonwealth Scientific and Industrial Research Organisation (CSIRO, Australia): con- ducts research for MAR project planning and risk assessment, develops guidelines and pro- vides expert guidance |

 Table 7.
 Selection of stakeholders identified on international level



Deliverable #D1.1 Stakeholder engagement strategy and plan

| Stakeholder group | Examples |
|---|---|
| <u></u> | Wheeler Water Institute (USA): conducts research on the successful deployment of MAR in the USA to identify how technical, legal, institutional and economic factors converge in MAR systems |
| | - European Soil Data Centre (ESDAC): provides maps and groundwater models |
| | - KWR Water Research Institute (Netherlands): evaluates and designs complex MAR systems for saline aquifer |
| | Bundesanstalt f ür Geowissenschaften und Rohstoffe (BGR, Germany): provides maps and groundwater models |
| Policy makers and regulators | Directorate-General for Environment (DG ENV): responsible for EU environmental policy, proposes and implements the Commission's environmental protection policy. |
| Strategic and technical water | Tragsa Group (Spain): engineering company with a division dedicated to planning, imple- mentation and management of MAR projects |
| managers consulting and | AKVO GmbH: private non-profit foundation offering planning and assessment services for MAR schemes. |
| engineering companies) | Aquaveo: provides water resources software and engineering consulting services for model- ing |
| | - Landell Mills: consulting company providing project management for MAR projects world- wide, e.g., in Kabul, Afghanistan |
| Networks, clus- ters, multipli- ers | International Association of Hydrogeologists Commission on Managing Aquifer Re- charge (IAH-MAR): expert commission aiming to exchange, improve, and disseminate knowledge about MAR. Give technical advice for MAR implementation and governance and provide expertise on groundwater modelling, MAR suitability mapping, clogging |
| | Groundwater Solutions Initiative for Policy and Practice (GRIPP): global partnership be- tween different national and international institutions on sustainable groundwater manage- ment |
| | International Water Association (IWA) and Water Europe: bring together different water management and research institutions from science and practice and can provide expertise on MAR governance |
| | IAH International Symposium on Managed Aquifer Recharge (ISMAR) and the Congress of the IAH: provide international forums for the exchange of knowledge between scientists (and practitioners) on groundwater and MAR related topics under the patronage of the Inter- national Association of Hydrogeologists (IAH) |
| | National Groundwater Association (NGWA): U.S. association supporting all groundwater professionals. Providing expertise, advocacy, collaboration, and information sharing on groundwater-related issues and specifically MAR. |
| Relevant ongo- ing projects | MAR2Protect: water treatment technologies, real-time sensors and decision support system for optimal MAR design (funded by EC, Horizon Europe programme, project duration: 2022-2026). Web: https://mar2protect.eu. |
| | - AGREEMed: adapted governance schemes similar to the Morocco's example: 'Aquifer Agreement', stakeholder boards at each Living Lab (Tunisia, Jordan and Morocco), decision support tool on farming/land-use/irrigation water management, brine treatment and utilization, business models for non-conventional water use in agriculture (funded by EC, Prima programme, project duration: 2022-2025). Web: https://agreemed.eu. |
| | MARSoluT: technical performance optimisation of MAR systems and technical trainings (funded by EC, Marie Skłodowska-Curie Actions (MSCA) Innovative Training Network (ITN), project duration: 2019-2023). Web: https://www.marsolut-itn.eu. |

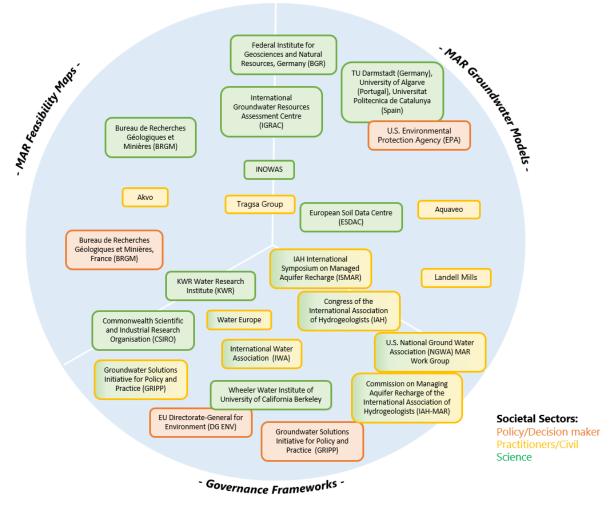


Figure 5. Map of international MAR stakeholders

4.2 Chiba watershed, Tunisia

4.2.1 Decision-making structure of the water sector at national level

The water and sanitation sector is highly centralised in Tunisia. At the policy level, many activities related to water resources management fall under the responsibility of the Ministry of Agriculture, Water Resources and Fisheries (MARHP) and its subordinate directorates/institutions (see Figure 6). In addition, all environmental aspects, including urban sanitation, are the responsibility of the Ministry of Environment. The water quality and pollution control are the competence of the Ministry of Public Health, and flood management in urban areas is covered by the Ministry of Equipment and Housing. At the operational and executive level, the National Water Supply and Distribution Company (Société Nationale d'Exploitation et de Distribution des Eaux - SONEDE) is in charge of water supply and the National Sanitation Office (Office National de l'Assainissement - ONAS) of sanitation. Whereas the sub-national levels, such as the governorates and the municipalities, have little influence on policy, regulation and service delivery in the sector (OECD 2014).

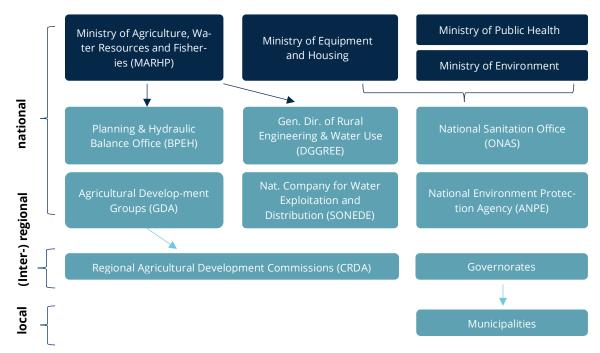


Figure 6. Institutional framework of the water sector in Tunisia (modified after OECD 2014)

4.2.2 Stakeholders relevant for the demo MAR site in Tunisia

Figure 7 maps the relevant stakeholders identified for the demo region and updated during the initial project visits categorized by their level of influence as well as MAR feasibility thematic they have the main influence or interest in. Stakeholders that are considered as most important to engage with are highlighted in bold.

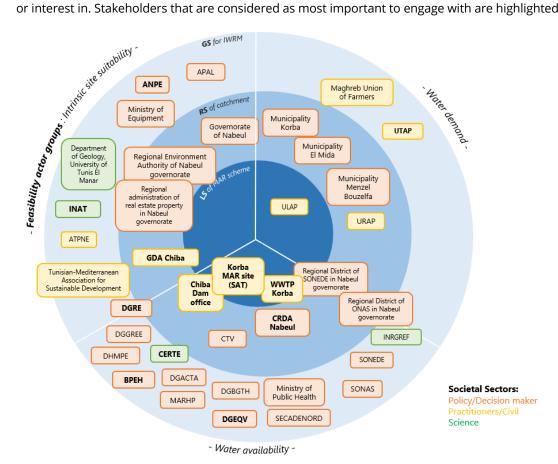


Figure 7. Stakeholder map for Chiba Watershed, Tunisia

22

Table 8 lists the abbreviations used in the stakeholder map (Figure 7).

| Abbreviation | Stakeholder name |
|----------------|--|
| MARHP | Ministry of Agriculture, Hydraulic Resources and Fisheries |
| DGRE | General Directorate of Water Resources |
| DGGREE | General Directorate of Rural Engineering and Water Exploitation |
| DGEQV | Department of Environment and Life Quality, Ministry of Environment |
| DGACTA | General Directorate of Agricultural Land Management and Conservation |
| DGBGTH | General Directorate of Dams and Major Hydraulic Works |
| BPEH | Bureau of Planification and Hydraulic Equilibrium – Ministry of Agriculture, Hydraulic Resources and |
| | Fisheries |
| UATP | Tunisian Union of Agriculture and Fisheries |
| ANPE | National Agency of Environmental Protection |
| DGEQV | General Directorate of Environment and Life Quality |
| SECADENOD | Northern Water Canal and Supply Company |
| SONEDE | National Water Supply and Distribution Company |
| ONAS | National Sanitation Office |
| DHMPE | Department of Environmental Hygiene and Environmental Protection, Ministry of Public Health |
| CRDA Nabeul | Regional Commissariat of Agricultural Development of Nabeul |
| URAP | Regional Union of Agriculture and Fisheries of Nabeul |
| Chiba GDA | Agricultural Development Groups in Chiba watershed |
| СТV | Territorial Unit of Vulgarization of Korba |
| NGO: ATPNE | Tunisian Association for the Protection of Nature and the Environment |
| Chiba dam | Chiba Dam office |
| Korba WWTP | Korba wastewater treatment plant |
| Korba MAR sta- | Korba MAR site |
| tion | |
| ULAP | Local Union of Agriculture and Fisheries |
| APAL | Coastal Protection and Planning Agency |

 Table 8.
 Abbreviations used in the stakeholder map for Chiba Watershed, Tunisia

4.3 Republic of Cyprus

4.3.1 Decision-making structure of the water sector at national level

All decisions related to water policies in Cyprus are made at the level of the Council of Ministers (including tariffs for domestic supply and sanitation services – Ministry of Finance, abstraction charges, and annual allocations of water from dams and other sources – Ministry of Agriculture, Rural Development and the environment) (Table 10). According to the Integrated Water Management Law (79(1)/2010), the integrated management of water at execution level, in the framework of the water policy is mainly centred in the responsibility of the Water Development department (WDD). Its tasks include the monitoring, development and operation of dams and reservoirs, monitoring of the qualitative and quantitative status of surface and subsurface water bodies, and the distribution of desalinated water and treated wastewater within the water network, including the water boards, municipalities and communities, which then distribute the water to the end users. At the regional level, the WDD is supported by District Offices that are responsible e.g., for the collection of hydrological, biological, and chemical data, operation and maintenance of projects, and direct execution or control of construction work. Also, at the local level, District Sewage Boards (Nicosia, Limassol-Amathus, Larnaca, Paphos and Paralimni-Ayia Napa) are responsible for collecting raw wastewater and applying treatment processes. A significant number of municipalities and small communities manage their own water resources (mainly groundwater). In addition, the WDD is supported by the services of the Department of Meteorology and the Geological Service in hydrological evaluations, well drilling and testing (OECD 2019², Sofroniou 2014³).

² https://www.oecd.org/environment/resources/financing-water-supply-sanitation-and-flood-protection-cyprus-workshop.pdf ³ https://www.mdpi.com/2073-4441/6/10/2898

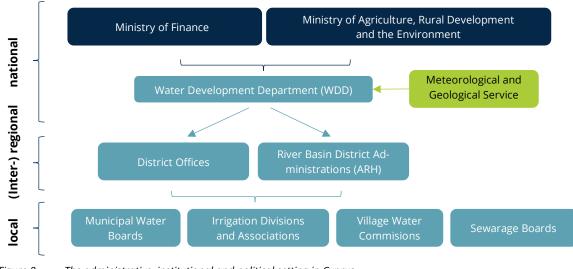


Figure 8. The administrative, institutional and political setting in Cyprus (adapted from Aeoliki Ltd 2009)

4.3.2 Stakeholders relevant for MAR in Cyprus

Figure 9 maps the relevant stakeholders identified for the demo region and updated during the initial project visits categorized by their level of influence as well as MAR feasibility thematic they have the main influence or interest in. Stakeholders that are considered as most important to engage with are highlighted in bold.

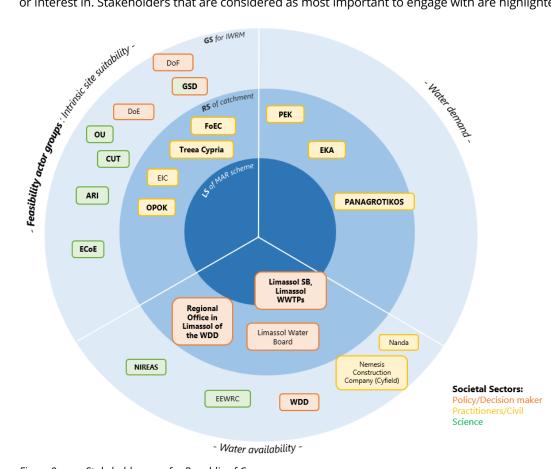


Figure 9. Stakeholder map for Republic of Cyprus

Table 9 lists the abbreviations used in the stakeholder map (Figure 9).

| Abbreviation | Stakeholder name |
|--------------|--|
| GSD | Geological Survey Department |
| WDD | Water Development Department |
| DoF | Department of Forest |
| EEWRC | The Energy, Environment and Water Research Center |
| Panagrotikos | Panagrotikos Farmer Union |
| EKA | Union of Cypriot Farmers |
| PEK | Pancyprian Farmer Union |
| тс | Terra Cypria |
| LSB | Limassol Sewage Board |
| ARI | Agriculture Research Institute |
| DoE | Department of Environment |
| OU | Open University |
| ECoE | Eratosthenes Centre of Excellence |
| CUT | Cyprus University of Technology |
| LWB | Limassol Water Board |
| FoEC | Friends of the Earth-Cyprus |
| ОРОК | Federation of Environmental Organizations for Cyprus |
| EIC | Environmental Information Centre (EPISKOPI, Paphos) |

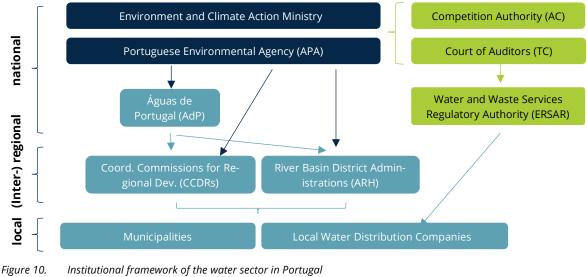
 Table 9.
 Abbreviations used in the stakeholder map for Cyprus

4.4 Alentejo, Portugal

4.4.1 Decision-making structure of the water sector at national level

In Portugal, the Portuguese Environmental Agency (APA) is the Portuguese Water Authority, under the chair of the Environment and Climate Action Ministry. It is responsible to propose, develop and monitor public policies for the environment and sustainable development, in an integrated and participated manner, and in close cooperation with other sectoral policies and public and private entities. Also, it is responsible for the management of freshwater and coastal and marine zones and sets up RBMPs, which are implemented via their regional River Basin District Administrations (ARH). Therefore, the ARH are territorially deconcentrated services of the APA responsible for water management tasks, including planning, licensing, and supervision. The Competition Authority (AC) and the Court of Auditors (TC) are responsible for all financing issues in the area of regulation. Águas de Portugal (AdP) mission is to build, explore and manage water supply and wastewater sanitation systems within a framework of economic, financial, technical, social and environment sustainability with high levels of competence, capable of efficiently and effectively responding to the major challenges facing Portugal and the world in the environment sector. Still within the wastewater sector, the Water and Waste Services Regulatory Authority (ERSAR) is responsible for supervising, controlling, and regulating wastewater treatment, discharge control and protection of water resources. The Coordination Commissions for Regional Development (CCDRs) are decentralized bodies of the central administration that hold the regulatory power coordination, along with planning, licensing, and supervision functions, in particular in the case of water abstraction and wastewater discharge. They are also responsible for the management of European Community funds and give advice and offer technical assistance during the development of RBMPs. On the local level, the municipalities take responsibility for water supply and sewerage and storm water drainage (Margues and Simões 2020).





(adapted from Marques and Simões 2020)

4.4.2 Stakeholders relevant for the MAR demo region in Alentejo, Portugal

Figure 11 maps the relevant stakeholders identified for the demo region and updated during the initial project visits categorized by their level of influence as well as MAR feasibility thematic they have the main influence or interest in. Stakeholders that are considered as most important to engage with are highlighted in bold.

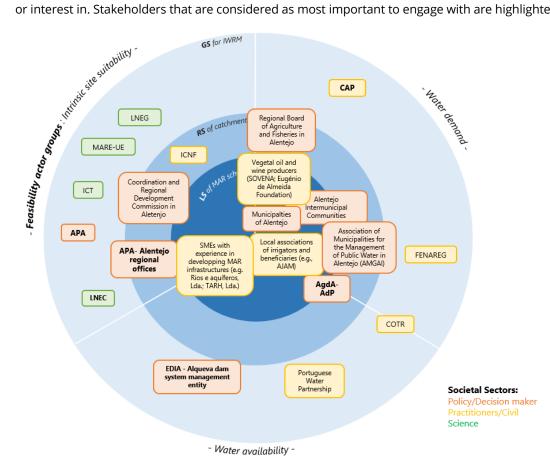


Figure 11. Stakeholder map for Alentejo, Portugal

Table 10 lists the abbreviations used in the stakeholder map (Figure 11).

Table 10. Abbreviations used in the stakeholder map for Alentejo region in Portugal

| Abbreviation | Stakeholder name | |
|---------------------------------------|--|--|
| APA | Portuguese Environmental Protection Agency | |
| LNEC | National Laboratory for Civil Engineering | |
| LNEG | National Laboratory of Energy and Geology | |
| COTR | Competence Center for National Irrigation | |
| CAP | Confederation of Portuguese Farmers | |
| FENAREG | Portuguese National Federation of Irrigators | |
| ICNF | Institute of Nature Conservation and Forests | |
| SOVENA, Eugénio de Almeida Foundation | Vegetable oil and wine producing companies | |
| - | SMEs with experience in developing MAR infrastructures | |
| - | Coordination and Regional Development Commission in Alentejo | |
| - | Regional Board of Agriculture and Fisheries in Alentejo | |
| AMGAI | Association of Municipalities for the Management of Public Water in Alentejo | |
| AgdA | Águas Públicas do Alentejo | |
| MARE-UE | Marine and Environmental Sciences Center | |
| AJAM | Young Farmers Association of Moura | |
| - | Municipalities of Alentejo | |
| - | Local associations of irrigators and beneficiaries | |
| ICT | Évora University – Institute of Earth Sciences | |
| EDIA | Alqueva Development and Infrastructure Public Company | |

4.5 Júcar Water District, Spain

4.5.1 Decision-making structure of the water sector at national level

In Spain, the Ministry for the Ecological Transition and the Demographic Challenge has the nationwide responsibility of water management, executed by the Director General del Agua (DGA) of the State Secretary of the Environment.

Through consultation with the National Council on Water, which is a state-wide consultation and participation body for water planning with the objective of defending environmental interests, the DGA approves RBMPs prepared by the regional river basin authorities, e.g., for the Júcar the Confederación Hidrográfica del Júcar. The latter are defined as public law entities possessing their own legal status and attached as an autonomous institution with full functional autonomy that manage the large-scale water users, such as agriculture, industry or power generation, plan and build water infrastructure, and assists the municipalities in implementing water-related projects.

On a local level, municipalities are responsible for urban water supply and wastewater treatment, water pricing, and the water-related urban planning activities, e.g. for flood risk management. (EU CoR 2023; Ministerio para la Transición Ecológica y el Reto Demográfico 2020)



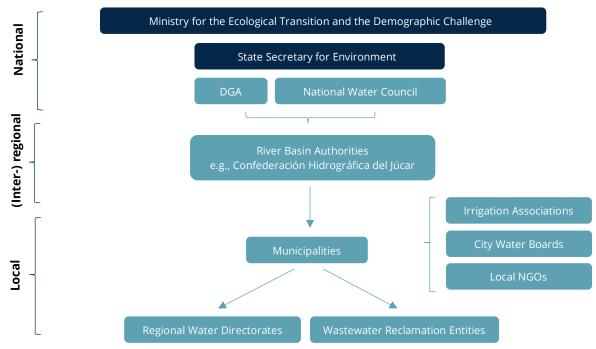


Figure 12. Decision-making structure for water management in Spain (own creation)

4.5.2 Stakeholders relevant for the demo MAR region in Júcar Water District, Spain

Figure 13 maps the relevant stakeholders identified for the demo region and updated during the initial project visits categorized by their level of influence as well as MAR feasibility thematic they have the main influence or interest in. Stakeholders that are considered as most important to engage with are highlighted in bold.

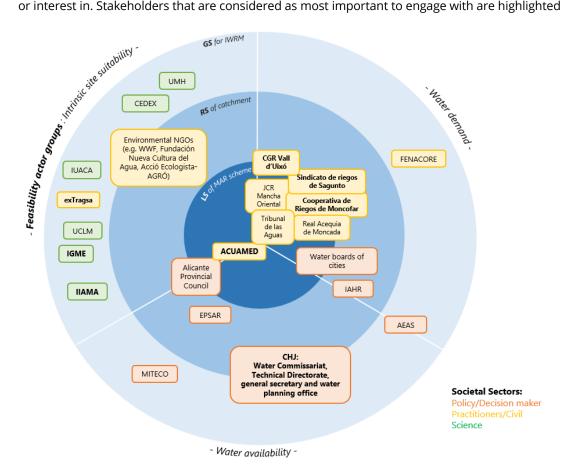


Figure 13. Stakeholder map Júcar Water District, Spain

28

Table 11 lists the abbreviations used in the stakeholder map (Figure 13).

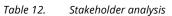
| Abbreviation | Stakeholder name |
|----------------------------|--|
| MITECO | Ministry for the Ecological Transition and the Demographic Challenge |
| SEMA | State Secretary for Environment |
| DGA | General Directorate for Water |
| СНЈ | Júcar River Basin Agency |
| CEDEX | Spanish National Public Works Research Centre |
| ACUAMED | Water of the Mediterranean Basins (Public company) |
| - | Alicante Provincial Council |
| IAHR | General Water Directorate of Valencia Region |
| IGME | Geological and Mining Institute of Spain |
| exTragsa | Public business group working on agricultural transformation |
| AEAS | Spanish Water and Wastewater Association |
| IIAMA | Institute of Water and Environmental Engineering, Universitat Politècnica de València |
| IUACA | Institute of Water and Environmental Sciences, University of Alicante |
| UMH | Department of Agrochemistry and Environment, University Miguel Hernández Elche |
| UCLM | Remote Sensing & GIS Group, Regional Development Institute, Universidad de Castilla-La |
| | Mancha |
| EPSAR | Wastewater Reclamation Entity of Valencia Region |
| JCR Mancha Oriental, | Irrigation Associations |
| Acequia Real del Júcar, | |
| Canal Júcar-Turia, | |
| Real Acequia de Moncada, | |
| Tribunal de las Aguas, | |
| CGR Vall d'Uixó, | |
| Sindicato de riegos de Sa- | |
| gunto, | |
| Cooperativa de Riegos de | |
| Moncofar | |
| FENACORE | Federación Nacional de Comunidades de Regantes de España |
| WWF, Fundación Nueva Cul- | National, regional and Local NGOs |
| tura del Agua, Xúquer Viu, | |
| Acció Ecologista-AGRÓ | |

Table 11. Abbreviations used in the stakeholder map for Júcar Water District, Spain

5 Stakeholder analysis and prioritisation

Identified relevant stakeholder groups on international level and at the project demo regions are further analysed and prioritised according to their influence on and interests in the project outcomes and motivation of the project consortium to engage them.

The results of the analysis are presented in Table 12. The considered project outcomes for the analysis include: MAR feasibility maps (hereafter: MAR-FM), groundwater models (hereafter: GW-M), MAR governance framework (hereafter: MAR-GF), and regional and local MAR agreements (hereafter: MAR-A (R, L). The derived engagement levels were visualised in form of an influence-interest grid for each demo region. These graphics are only available to the project consortium. We hope for the readers understanding that detailed information on the stakeholder analysis and prioritisation is treated confidentially.



| Target | Influence | Expectations / | Motivation / reasons |
|----------|-----------|----------------|----------------------|
| audience | | interests | to engage them |

International stakeholder landscape

| Target audience | Influence | Expectations / interests | Motivation / reasons to engage them |
|--|---|---|---|
| Science Scientific community (e.g., universities, research in- stitutes) Similar research projects | Recognition of research results beyond the project demo regions | Scientific exchange on MAR fea- sibility mapping, MAR govern- ance frameworks and agree- ments and relevant issues; crea- tion of new networks and devel- opment of future projects | Scientific exchange: scientific suggestions for the development of new methods and concepts, critical as- sessment of the re- sults; creation of new networks and devel- opment of future pro- jects |
| Policy Policy makers and regula- tors | Design of international environ- mental policy and legal frame- works and funding programmes; successful transfer of project re- sults into policy on international level; uptake of policy recommen- dations | Updates on innovative, new MAR planning and management con- cepts, methods and tools; deci- sion support in improving sus- tainable water management and security; recommendations for action to promote favourable policy/legal frameworks for the widespread application of locally successful solutions | Evaluate applicability and transferability of project outcomes into policy outside the demo regions |
| Practice Strategic and technical water managers (consult- ing and engineering com- panies) Networks, clusters, multi- pliers | Successful transfer of project re- sults into practice on international level | Information on new, innovative technologies and ways of use; exchange/dialogue with research networks to contribute to user- oriented design of technologies and tools; further development of products and entry into new markets | Evaluate applicability and transferability of project outcomes into practice outside the demo regions |

Relevant stakeholder groups at project demo regions, with key examples of their influences on and interests in the project outcomes (valid for most demo regions)

| r re- and showcase to improve water security of the country; im- water har- proved protection and manage- national ment of scarce water resources provide towards climate resilience and N: cre- sustainability; increased water | Mainstream project results into planning processes; strengthen science-policy inter- face, coordinate de- velopment of the na- tional MAR govern- ance framework |
|--|---|
| t protec- mental-friendly solution and | Mainstream project results into policy ac- tions; strengthen |
| | maker in MAR in general: new environ- |



30 AGREEMAR Deliverable #D1.1 Stakeholder engagement strategy and plan

| irget idience | Influence | Expectations / interests | Motivation / reasons to engage them | |
|---|--|--|--|--|
| e.g., DGEQV (TN), APA (PT), ICNF (PT), SEMA (ES) | promotion of the quality of life, power to provide incentives for MAR MAR-FM and MAR-GF: represents environmental interests | security (also in favour of envi- ronmental demand and ESS) of the country; increased level of protection, restoration and up- grading of ecosystems while en- suring the protection of people and property in face of extreme events; improved water re- sources management; maximise environmental benefits of MAR systems MAR FM: ensure environmental criteria are considered MAR-GM: better understanding of the environmental impacts of MAR MAR-GF: ensure environmental integrity and environmental in- terests are considered | science-policy inter- face; ensure environ- mental interests are considered | |
| Environment pro- tection agency e.g., ANPE (TN) | MAR in general: involved in the preparation and implementation of environmental protection poli- cies, environment pollution con- trol through environmental im- pact assessments, etc. final ap- proval of a MAR system related to its environmental impacts MAR-FM: final approval of MAR project with regard to its environ- mental impacts MAR-GF and MAR-A (R, L): repre- sents environmental interests | MAR in general: new demon- stration site for adapting legal framework; new environmental- friendly solution and showcase to improve water security (also in favour of environmental de- mand and ESS) of the country; increased level of protection, restoration and upgrading of ecosystems while ensuring the protection of people and prop- erty in face of extreme events; improved water resources man- agement; maximise environmen- tal benefits of MAR systems MAR FM: ensure environmental criteria are included MAR-GM: better understanding of the environmental impacts of MAR MAR-GF: ensure environmental integrity and environmental in- terests are considered | Consider project re- sults for adapted legal framework: integra- tion of MAR and the usage of treated wastewater; ensure environmental inter- ests are considered | |
| National farmer un- ion e.g., UTAP (TN), CAP (PT), FENACORE (ES) | sitisation and representation of farmers and fishermen in all sec- | MAR in general: new solution and showcase to improve water security of the country; in- creased water availability and ef- ficiency for/in irrigation; im- proved water quality, equitable distribution of water and bene- fits between farmers MAR FM: ensure interests and needs of farmers are reflected in the selection of criteria MAR-GM: Evidence of the bene- fits and functioning of MAR in re- lation to farmers' interests MAR-GF and MAR-A (R, L): en- sure interests and needs of farmers are reflected | Ensure project results are in line with the in- terests of the end us- ers; strengthen sci- ence-practice inter- face; foster communi- cation between pro- ject consortium and end users | |

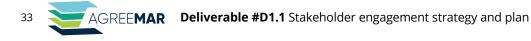
| Targ audi | et ence | Influence | Expectations / interests | Motivation / reasons to engage them | |
|--------------|--|---|--|---|--|
| | | translation of the legislation re- quests to the farmers | | | |
| | National geological agency or state la- boratories e.g., GSD (CY), IGME (ES), ONM (TN), LNEC (PT) | MAR in general, MAR-FM and MAR-GM: in charge of monitoring, provision and interpretation of groundwater quality and soil data under the national ministry, con- sultants of the government in terms of hydrogeological aspects, access to research data and exist- ing GM-models | MAR in general: new showcase to protect groundwater re- sources and for designing future MAR projects MAR-FM: use results for deci- sion support and future MAR projects MAR-GM: optimise existing man- agement policies, usage of the results of the modelling tools as decision support MAR-GF and MAR-A (R, L): facili- tating and paving the way for fu- ture MAR projects | Exchange technical expertise, data and access to groundwa- ter models | |
| | Research organisa- tions e.g., CERTE (TN), Open University of Cyprus (CY), Cyprus University of Tech- nology (CY), Agricul- tural Research Insti- tute (CY), IUACA (ES), UCLM (ES), IIAMA (ES), UMH (ES), LNEC (PT), UALG (PT) | MAR in general, MAR-FM and MAR-GM: Access to research data and existing GM-models | MAR in general: new research results for future projects to build on and education MAR-FM: use results for future research MAR-GM: optimise existing models, usage of the models for future research MAR-GF and MAR-A (R, L): facili- tating and paving the way for fu- ture MAR projects | Exchange technical expertise and data, potential contribution of resources to pro- ject | |
| S | Regional water au- thority / River basin district administra- tion e.g., CRDA (TN), WDD district offices (CY), APA – regional offices (PT), CHJ (ES), DGA (ES) | MAR in general: regional water resources management, imple- ments water policies, oversees water and soil conservation, man- ages hydraulic equipment and oversees distribution of water to farmers; for TN, CY, ES: in charge of managing MAR sites in their governorate MAR-GM: provision of data and access to the specific site MAR-A (R, L): for TN, CY, ES: in charge of managing MAR sites in their governorate | MAR in general: new solution and showcase to improve water security of the country; potential revenue from beneficiaries of the new service to cover opera- tion and maintenance costs; im- proved protection and manage- ment of scarce water resources towards climate resilience and sustainability; maintained long- term, safe and efficient water supply; fair distribution of water resources and benefits associ- ated with water management MAR-GM: decision support on how to address risks and im- prove water security; identifica- tion of beneficiaries and negotia- tion tool for cost allocation; opti- misation of the MAR site opera- tion MAR-A (R, L): tool to solve cur- rent barriers such as distribution of responsibilities between gen- eral and regional water author- ity, find solutions to avoid aqui- fer overexploitation, clarification of the financial problems for op- erating and maintaining the MAR site | Access to demo re- gions for data collec- tion | |

32 AGREEMAR Deliverable #D1.1 Stakeholder engagement strategy and plan

| Target audience | | Influence | Expectations / interests | Motivation / reasons to engage them | |
|--------------------|---|---|--|---|--|
| | Regional commu- nity / farmer organi- sations e.g., GDA Chiba (TN), e.g., PEK, EKA, PANAGROTIKOS (CY) | MAR in general: Manages water supply systems, operates pilot sites MAR-GM: access to sites for data collection | MAR in general: increase water availability by storing surplus water, reducing evaporation losses and mitigating saltwater intrusion; reduction of pumping costs by increasing groundwater levels; increased water availabil- ity and efficiency for/in irrigation; improved water quality MAR-GM: optimisation of the MAR site operation MAR-A (L): equitable distribution of water and benefits between end users as well as costs for op- erating and maintaining the MAR site | end users; access to demo regions for data collection | |
| | Environmental NGOS e.g., Friends of the Earth (CY), Tunisian Associations for the Protection of Na- ture and the Envi- ronment (TN), WWF (ES), Fundación Nueva Cultura de Agua (ES), Xúquer Viu (ES), Acció Ecol- ogista-AGRÓ (ES), APRH (PT), Zero (PT) | MAR in general: recognized rep- resentatives of the interests of the community in environmental is- sues, organize events with civils/politicians for discussing and informing about environmental is- sues that arise involving aquatic ecosystems flora and water pollu- tion, and promote awareness of nature-based solutions | MAR in general: improve water availability without adverse im- pact on the ecosystem; restora- tion of eco systems that suffer due to anthropogenic and na- ture activities MAR-A: agreements focus on the protection of vulnerable ar- eas (e.g., Natura 2000) in pollu- tion and over-exploitation | Ensure environmental interests are consid- ered and project does not harm environ- mental integrity | |
| RS / LS | Water Boards / Wa- ter supply utilities e.g., Limassol water board (CY), EDIA (PT), Agda-AdP (PT), SONEDE-Korba (TN), ACUAMED (ES) | MAR in general: Manages water supply systems, access to data collection (spatio-temporal alloca- tion of water for drinking pur- poses); for PT: In charge of man- aging MAR sites in their gover- norate | MAR in general: improve the management of the drinking wa- ter; increase water availability | Exchange technical expertise on water safety that involves the source water quality and data | |
| | Wastewater treat- ment utilities e.g., WWTP Korba (TN), Limassol Sew- erage Board (CY), Agda-AdP (PT), AEAS (ES), EPSAR (ES) | MAR in general: Manages waste water collection and treatment; for CY: manages spatio-temporal allocation of treated wastewater for agriculture, industrial and do- mestic purpose; for PT: In charge of managing MAR sites in their governorate | MAR in general: improve the management of the treated wastewater; reduce amount of losses MAR-A: balanced allocation of the surplus of wastewater among the different end-users | Explore alternative ways to better allo- cate and use the cur- rent amount of wastewater, access to data (wastewater quality) | |

6 Stakeholder engagement strategy and plan

The resulting Stakeholder Engagement Strategy and Plan provides clear guidance for stakeholder engagement during the AGREEMAR project and beyond. Co-developed with project partners and refined with key stakeholders at the project's demo regions, it provides a common basis for inclusive project development. To this end, it ensures the setting of collaboration principles, guides the creation of project committees representing relevant stakeholders, and establishes mechanisms for conflict management and monitoring and evaluation of project progress.



The stakeholder engagement strategy and plan will encompass the following:

- **Tailored engagement formats and most effective channels** to ensure differentiated approaches adapted to stakeholder needs and interests (chapter 6.1 and 6.2)
- **Coherent engagement plan** agreed with the consortium that ensures smooth engagement throughout the project and that the relevant stakeholders are involved at the right time (Table 13)
- **Principles of stakeholder engagement** to guide the project consortium in addressing typical challenges for stakeholder engagement (chapter 6.4)
- **Guidance to manage conflicts** to ensure long-term beneficial solutions for all stakeholders (chapter 6.5)
- **Monitoring and evaluation strategies** to allow timely optimisation and adaptation of the engagement strategy and plan (chapter 6.6)

Stakeholder engagement relies strongly on the input of all AGREEMAR WPs and in turn feeds back into all WPs. Engagement is a task where all project partners are expected to cooperate and therefore requires regular coordination between local project partners. While WP1 facilitates the activities, the local engagement at the project demo regions is coordinated by the demo region mentors who will leverage their local networks and communication channels.

Stakeholder engagement activities will be inclusive and consider the specific needs and interests of stakeholders as well as citizens from diverse backgrounds, considering gender, age groups, education levels, nationality, and disabilities, among others. Material aimed at non-experts will be translated into the languages of the participating countries.

The stakeholder engagement strategy and plan are aspirations of the AGREEMAR project consortium that have been refined based on discussions with key stakeholders. In doing so, the AGREEMAR project team will regularly review and validate the goals set and the resulting plan, and reserves the right to adjust the strategy and plan depending on external conditions (e.g., stakeholder availability).

Table 13.Stakeholder engagement strategy and plan

Abbreviations: GS: general stakeholder, RS: regional stakeholder, LS: local stakeholder

| Time sche- dule | Project re- sult | Project tasks where stake- holder engage- ment is rele- vant | Desired outcomes / contributions ex- pected from stake- holder engagement | Responsible (project part- ner, demo re- gion) | Who to en- gage / target audience | Engage- ment level | Engagement format |
|-----------------------|---|--|---|---|--|--------------------------|---|
| Dec 2022 | Stakeholder engagement strategy and plan | T1.1 Detailed needs assess- ment and stake- holder analysis | Interests in, needs, ex- pectations and influ- ence on IWRM and MAR in general and project outcomes for each identified relevant stakeholder of the pro- ject demo regions | adelphi | ldentified rel- evant stake- holders at each project demo region (GS, RS, LS) | Consult | Stakeholder dialogues / in- terviews (face- to-face) sup- plemented by online ques- tionnaire |
| Oct 2022 | MAR feasibil- ity studies | matrix | Co-design, calibrate and validate the feasi- bility criteria database | ECoE | International MAR commu- nity | Consult | Expert inter- views |
| Nov 2022 | | T2.2 Develop- ment of stake- holder-adapted criteria weighting sys- tem | Co-develop a criteria selection and weighting process | | | | |



| Time sche- dule | Project re- sult | Project tasks where stake- holder engage- ment is rele- vant | Desired outcomes / contributions ex- pected from stake- holder engagement | Responsible (project part- ner, demo re- gion) | gage / target | Engage- ment level | Engagement format |
|-----------------------|------------------------------------|---|--|---|--|--------------------------|--|
| Jun 2023 | | T2.3-T2.5 Com- pilation of the four thematic MAR feasibility maps | Weighting of site-spe- cific MAR feasibility cri- teria, rate and rank pre-se- lected criteria from each demo regions ac- cording to the local needs, for each the- matic, consultations on the integration of the time scale factor within the weighting process, discussions on the role of qualitative consider- ations in the MAR feasi- bility mapping, input on specific site constraints (also linked to non-physical crite- ria), determine global weights among the three thematic maps (demand, availability and intrinsic) | Demo region mentors | RS, GS at demo regions | Involve | Online ques- tionnaire and stakeholder participatory workshops |
| Jul 2023 | - | T2.6 Validation of MAR feasibil- ity map through stakeholders | Refine and validate the final MAR feasibility maps | Demo region mentors | RS, GS at demo regions | Involve | Exchange ses- sions |
| | | | | | Participants of the criteria weighting workshop | Consult | Online consul- tation via mail, feedback ses- sions as re- quested |
| Jan 2023 | MAR govern- ance frame- work | | Input on existing na- tional and regional leg- islation in which the new general framework could be embedded | UPV (sup- ported by demo region coordinators) | Policy maker on national level at demo regions | Consult | Combined with T1.1 |
| Dec 2023 | - | | Co-develop general MAR governance framework based on feedback from stake- holders on existing le- gal frameworks and guidelines, their expec- tations assessed in T1.1, etc. | | GS at demo regions | Collabo- rate | Stakeholder participatory workshop OR bilateral meet- ings |
| Nov 2023 | - | T3.4 Regional stakeholder consultations for agreement development | Co-create drafts for re- gional agreements by adapting the general governance framework (T3.3) to each demo re- gion (collect feedback on existing models and regulations at each demo region) | | RS at demo regions | | |

35 AGREEMAR Deliverable #D1.1 Stakeholder engagement strategy and plan

| Time sche- dule | Project re- sult | Project tasks where stake- holder engage- ment is rele- vant | Desired outcomes / contributions ex- pected from stake- holder engagement | Responsible (project part- ner, demo re- gion) | gage / target | Engage- ment level | Engagement format |
|-----------------------|--|---|---|--|---|--------------------------|--|
| Jun 2024 | - | T3.5 Drafting four regional agreements for case study ar- eas | Feedback on regional agreements | | Wider MAR community at demo regions | Consult | Online consul- tation via mail, feedback ses- sions as re- quested |
| Feb 2023 | Groundwater models | T4.1 Stakehold- ers consulta- tions for refin- ing the model- ling objectives | Select one site per demo region for groundwater model- ling. Define modelling objectives taking into account the main social and environmental challenges affecting lo- cal water use and the results of the feasibility mapping (WP2). Co-de- sign of simulation sce- narios and model para- metrization. | Project demo site coordina- tor supported by TUD | | Involve | Online ex- change ses- sions / meet- ings |
| | _ | | Additional data collec- tion for numerical MODFLOW model setup. | | Scientific MAR community | Collabo- rate | Online ex- change ses- sions / meet- ings |
| Apr 2024 | | T4.4 Analysis of model results and collabora- tive updates with stakehold- ers' consulta- tions | Presentation and dis- cussion of model re- sults together with local stakeholders, collabo- rative update (together with WP5 Governance Frame- work and training/ca- pacity building) | Project demo site coordina- tor supported by TUD, local stakeholders | | Collabo- rate | Stakeholder participatory workshop / meetings |
| May 2023 | Local MAR agreements and capacity development | T5.1 Participa- tive adaptation of regional agreements to local needs | Select demo site for lo- cal agreements. | Demo site co- ordinator sup- ported by adelphi | | Involve | This is already decided when the site for the groundwater models is cho- sen. |
| Jan 2023 | - | | Input on existing agree- ments and regulations in which the new agree- ments could be embed- ded | ported by demo site co- | Decision maker at demo sites | Consult | Combined with T1.1 |
| Jul 2024 | - | | Collect ideas for local agreements based on prior project results and international best- practices (feasibility maps, the regional agreements developed in WP3 and results of numerical models de- veloped in WP4) | adelphi | International MAR commu- nity | Consult | Online inter- views / ques- tionnaires |
| Oct 2024 | | | Define objectives for lo- cal agreements. Qualitative analysis of envisaged costs and | adelphi sup- ported by the demo site co- ordinator | RS, LS at demo sites | Collabo- rate | Bilateral meet- ings |



36 AGREEMAR Deliverable #D1.1 Stakeholder engagement strategy and plan

| Time sche- dule | Project re- sult | Project tasks where stake- holder engage- ment is rele- vant | Desired outcomes / contributions ex- pected from stake- holder engagement | Responsible (project part- ner, demo re- gion) | gage / target | Engage- ment level | Engagement format |
|------------------------------|---------------------|--|--|---|---|--------------------------|---|
| | | | benefits of the selected local demo site based on the results of the numerical models de- veloped in WP3 to iden- tify the benefitting and paying parties of the (potential) MAR system for a fair benefit shar- ing. | | | | |
| Nov 2024 | - | T5.2 Training and capacity building to en- hance coher- ence among lo- cal stakeholders | Develop capacities to foster solution upscal- ing and transfer, mar- ket applicability, and improved governance | all, facilitated by adelphi | GS, RS, LS at demo sites | Inform | Training |
| Dec 2024 | - | T5.3 Organisa- tion of civil as- semblies for adopting local MAR agree- ments | Pre-discuss draft local agreements with key stakeholders (if consid- ered necessary, con- sents will be obtained beforehand) and iden- tify potential govern- ance ownership of the local agreement | adelphi sup- ported by demo site co- ordinator | Identified key stakeholder at demo site | | Online ex- change ses- sions / meet- ings |
| | | | Develop concept and materials for civil as- semblies in coopera- tion with key stakehold- ers potentially govern- ing the agreements | | ldentified key stakeholder at demo site | | Regular online meetings and email contact as needed |
| | | | Actively participate / or- ganise (governing stakeholder) civil as- semblies bringing to- gether all stakeholders involved/impacted and benefitting of the (po- tential) MAR site | Demo site co- ordinatorsup- ported by adelphi | | Collabo- rate | Civil assem- blies |
| | | | Co-finalise local agree- ments ensuring that ex- pected benefits and costs of the local MAR demo site are wisely and fair shared. | | Decision maker at re- gional and lo- cal scale | Collabo- rate | Stakeholder participatory workshop |
| Mar 2025 | - | T5.4 Creation of follow-up com- mittees for sus- tainable exploi- tation | Co-creation of follow- up committees | | GS, RS, LS at demo sites | Collabo- rate | Stakeholder participatory workshop |
| Jun 2022 – May 2025 | | | Present project and its results to the interna- tional community and general public and raise awareness on sustaina- ble groundwater tech- niques and improved | all, coordi- nated by TUD | | Inform | Project web- site, project flyers, news- letter, bro- chures / leaf- lets, social me- dia campaign, |

37 AGREEMAR Deliverable #D1.1 Stakeholder engagement strategy and plan

| Time sche- dule | Project re- sult | Project tasks where stake- holder engage- ment is rele- vant | Desired outcomes / contributions ex- pected from stake- holder engagement | Responsible (project part- ner, demo re- gion) | gage / target | Engage- ment level | Engagement format |
|-----------------------|---------------------|--|---|---|---------------|--------------------------|---|
| | | | MAR planning and management methods | | | | publications, project video |
| | | | Exchange with the in- ternational community and general public | | | Inform and Consult | Presenta- tions/Posters in scientific conferences, trade fairs, ex- hibitions |
| | | | Transfer of project re- sults to policy and prac- tice and identify inte- gration and replication opportunities | | | Involve and inform | Policy briefs and recom- mendations, Themed work- shops and symposia at conferences |
| | | | Improve collaboration with similar projects and initiatives | | | Consult | Exchange meetings |

Table 14. Key performance indicators (KPI) for envisaged engagement formats

| Engagement level | ingagement format | KPI planned (by project end) | KPI achieved (after 6 months) |
|---------------------|---|---|--|
| Inform | A corporate design (logo, templates) will be devel- oped to ensure that dissemination and outreach naterials have a uniform and recognizable image. | 1 logo, 3 templates for technical reports, leaf- lets, maps | 1 logo, 3 templates for technical reports, flyer, maps |
| | A project website will present the project, objec- ives and case study areas, and will be continuously updated with results and project news. Links to partner websites, relevant organizations and social nedia channels will be provided. | 1,500 visits per year | 2,288 visits between 05.07.2022 – 05.01.2023 (6 months) |
| | ² ublished articles in technical papers, (e-) maga- !ines, (e-) newspapers | 15 | 2 |
| | Presentations/Posters in scientific conferences, rade fairs, exhibitions | 8 | 2 |
| | ² ublications in open access international (peer-re- <i>r</i> iewed) journals and magazines | 6 | 1 |
| | Brochures, leaflets and flyer | Minimum 4, 500 down- loads from project web- site | 1 flyer in 4 languages (15 downloads from project website) |
| | Social media posts (e.g., LinkedIn, Twitter and Facebook) to increase awareness for the project | 50 posts; 300 followers | 35 posts, 61 followers (Twitter) |
| | Vewsletters | 6 (2 per year) | 1 |
| | /ideos will be created to present the AGREEMAR project objectives, the impact that different IWRM scenarios can have in terms of benefits, the results from a business-as-usual approach, all in a simpli- ied way to the general public. | 1 project video, 3.000 views on project website | 0 |
| | Policy briefs to spread policy recommendations to- vards policy and WRM audience. Translation into the languages of the consortium countries. | 5 | 0 |
| | Frainings | Minimum 4 (1 at each demo region) | 0 |
| Consult | nterviews with stakeholders at project demo re- gions | Minimum 20 (ca 5 at each demo re- gion) | 17 (4 in Spain, 4 in Portugal, 9 in Tunisia) |
| | Expert interviews (international MAR community) | Minimum 10 | 3 |

38 **Deliverable #D1.1** Stakeholder engagement strategy and plan

| Engagement level | ingagement format | KPI planned (by project end) | KPI achieved (after 6 months) | |
|---------------------|---|--|--|--|
| | Online questionnaires | Minimum 2 | 1 in 4 languages for ex- ternal experts 1 for internal use | |
| | Online consultation / feedback sessions | Minimum 20 | 0 | |
| Involve | Online exchange sessions | Minimum 10 | 0 | |
| | Themed workshops and symposia at conferences | Minimum 1 | 0 | |
| Collaborate | Stakeholder workshops for co-creation of project outcomes | Minimum 12 (3 per demo region) | 2 (Spain (11/2022), Por- tugal (06/2022)) | |
| | Civil assemblies | Minimum 4 (1 per demo region) | 0 | |

6.1 Engagement formats

The engagement formats used in the AGREEMAR project are explained in more detail below.

6.1.1 Project website

The AGREEMAR project website provides a central place for presenting the project and its progress and results to the general public, by this, the website serves as a tool to inform, and increase awareness on the project and its results. General information about the project can be obtained including its main objectives, methodology and work plan, demonstration sites and partners involved with contact information. Not only project results are published, but also the key findings are summarised and presented understandable for the non-scientific community. A news section informs about past and ongoing events, stakeholder engagement activities and milestones achieved. The website reaches out and invites interested parties to get in touch with the project and boosts exchange with the project consortium. Find more information in the AGREEMAR Deliverable 6.1 Internet website of the AGREEMAR project (Catalin Stefan 2022).

6.1.2 Outreach material (print)

Printed information material such as flyers, posters and brochures enable low-threshold, easily accessible and implementable local provision of information, e.g., for visitors at the project demo region. Therefore, outreach material will be provided to all project partners, designed in a uniform visual project design (e.g., logo, uniform graphic design of AGREEMAR deliverables and information materials (e.g., flyer, brochure, etc.). Format templates for publications (policy briefs, presentations) are available on an internal project SharePoint for the project partners. A uniform design, which is reflected in both stakeholder workshops and public communication, forms a common thread and creates a recognition value. The uniform image supports the overall narrative:

- Project flyers
- Posters for conferences and other events
- Brochures and leaflets.

6.1.3 Project video

It is no longer possible to imagine communication without moving images. Our brain processes visual information 60,000 times faster than pure text. People who read information usually only remember ten percent of the content three days later. However, if the same information is conveyed with relevant images, the proportion increases to 65 percent. In a video, information can be presented in an appealing and compact way, which the AGREEMAR project team also will take advantage of.

The AGREEMAR project video informs the general public about the project, its objectives and key messages and outcomes in a visually appealing way, raises awareness for sustainable groundwater solutions and motivates interaction with the project team. Short interviews with e.g., selected project partners, key stakeholders and/or experts are integrated, accompanied by further moving images, graphically optimised, set to music and subtitles. The project video will be distributed via the various communication channels (e.g., social media accounts, project website).

References to public guides on working with video: https://www.biodiversa.org/716/download.

6.1.4 Social media campaign

Social media has become an integral part of communicating public and private information. Social media is an important source of information and a channel for audience participation. Communication via social media has the potential to reach a large number of people. Within AGREEMAR, a social media campaign will be conducted with the below details:

- Set up of project-own accounts on Twitter, Facebook, LinkedIn.
- Regular updates on these accounts on achievement of project milestones, key messages and findings, and upcoming activities, underpinned with appealing visuals and photos, etc.

6.1.5 Presentation of AGREEMAR and its results at relevant national and international conferences and panels

To exchange knowledge with other MAR experts, it is important to share the projects results and research breakthroughs with the scientific community, policy makers and practitioners. For that, different national and international conferences and forums provide excellent opportunities with different presentation and work-shop activities related to groundwater and MAR. Project results with new scientific findings or which involve new methodologies, such as from the MAR feasibility mapping, groundwater modelling, and the governance framework, can be presented and discussed to a broader scientific community at these events.

A list of suitable conferences and forums are listed in section 6.2.

6.1.6 Policy briefs and recommendations

One of the goals of the AGREEMAR project is to aid Mediterranean countries to optimize their hydrological balance. With concrete projects results and the expert knowledge involved, there is a high level of expertise that needs to be disseminated to local, regional, and national policy makers in order to be put into practice. Therefore, the AGREEMAR project will develop a set of policy recommendations for policy makers active in MAR.

The implementation of the policy recommendations will be based on the consultation of water managers, who will be invited to be part of the follow-up committee to develop management agreements and/or recommendations, and finally draft them. A follow-up committee (chapter 6.1.11) will be created for each case study, as well as virtual or face-to-face meetings for discussion and proposal of policy briefs and technical guidelines will be set up.

The policy recommendations will be delivered in two forms. The first will be a general policy recommendation and the second will be a local recommendation that is specific to each case study where each case study partner is in charge of its development based on the needs and agreements of the different stakeholders involved.

6.1.7 Stakeholder / expert interviews

Interviews with stakeholders provide a crucial tool to gain a good understanding of their needs, capacities, roles, responsibilities and commitment and their working environment. They enable to lay a foundation for further project activities in the AGREEMAR project by opening lines of communication and building trust among all participating parties. In addition, expert interviews allow to obtain specific information about study areas, such as the selection of feasibility criteria.

Therefore, interviews with stakeholders and experts from the international MAR community are planned at different stages of the project (e.g., to develop a criteria and weighting process, to collect ideas for local agreements). The interviews will be conducted with general (national), regional and local stakeholders during the field visits in person and online via videoconferencing and will be mainly conducted in a semi-structured way.

6.1.8 Stakeholder / participatory workshops

With their direct and proactive interaction possibilities, workshops offer an opportunity to promote communication and engagement of all stakeholders as well as participatory co-creation of project results allowing the inclusion of stakeholder needs and boosting stakeholder ownership. Various stakeholder workshops are planned at different project phases of AGREEMAR - both online and physical – aiming at better aligning project outcomes with stakeholder needs (e.g., joint weighting of site-specific MAR feasibility criteria, co-development of a MAR governance framework and follow-up committees), data collection and analysis, interpretation of results, and dissemination and review of findings and results (e.g., presentation and discussion of groundwater modelling results, and co-development of local agreements).

More practical information on how to organise a stakeholder workshop can be found here:

- Biodiversa practical method note on organising stakeholder workshops: https://www.biodiversa.org/710/download

6.1.9 Civil assemblies and MAR agreements

MAR agreements are not only one of the main outcomes of the AGREEMAR project, but also represent an important product of stakeholder engagement and commitment to the project activities, while fostering future cooperation between stakeholders. In order to enable participatory MAR agreements that take into account the interests, concerns and needs of all stakeholders involved, civil assemblies at each demo region are planned.

Civil assemblies are understood here as a form of stakeholder workshops that bring together a wider range of different stakeholders, including the general public. In this sense, civil assemblies allow for a more democratic method to discuss issues in a participatory manner, to reach an informed judgement and - in the best case - to reach a consensus/compromise that fits all. Civil assemblies are used to empower citizens to participate in policy-making and to resolve intractable problems. Likewise, policy-makers are enabled to better understand the problems and needs of those affected, which helps them to make evidence-based policy decisions.

6.1.10 Project steering committee

In order to promote and ensure the acceptance of AGREEMAR activities at the demonstration sites at the local level, the establishment of a project steering committee for the demonstration sites is considered. The establishment is optional and will only be pursued if the local stakeholders support the idea. In some demo regions, the formation of a steering committee is common practice and the local key stakeholders asked for it, in others the stakeholders reacted cautiously. However, a steering committee may build a good basis for the creation of the envisaged follow-up committees (see chapter 6.1.11).

The Steering Committee will comprise members of the identified key stakeholder groups that will be charged with overseeing, supporting, and guiding project activities at their site by representing the interests of the stakeholder group their represent. Typical tasks of the committee include:

- **Strategical Guidance:** Ensure the setting of realistic milestones; ensure the involvement of all ideas and issues raised; provide guidance to the project team;
- **Progress Monitoring:** Review the progress of the project against the milestones; Ensure the delivery of the project outputs and the achievement of project objectives
- **Quality Monitoring:** Establish qualitative metrics to monitor project progress; contribute to the evaluation of the project, both the process of developing and implementing the project, and its actual impact on its intended audience
- **Risk assessment and management:** Consider the risk involved in the specific project sites; develop a risk management plan
- Conflict Management: Help to balance conflicting priorities and resources;
- **Outreach activities:** Actively promote the outputs of the project; foster positive communication outside of the committee regarding the project's progress and outcomes

The individual members of the steering committee will be selected based on their individual knowledge and skills connected to the local AGREEMAR project and the tasks of the committee. There might be conflicting interests, but the overall project progress should stand before the individual's discipline / organizational interest. The coordinators of the demo regions and other members of the project consortium (as needed) will attend meetings of the steering committee to report on progress and answer any questions raised by

41 **AGREEMAR Deliverable #D1.1** Stakeholder engagement strategy and plan

members. At the first meeting of the steering committee, one member should be elected as chair and one as vice-chair. The chair's role will be to ensure that the meetings run smoothly and that the objectives are met.

The committee will meet on a progress-oriented basis, i.e., whenever a major decision is to be made or an important milestone has been reached.

6.1.11 Follow-up committees

To ensure the long-term acceptance and sustainability of the regional and local agreements at the individual project demo regions, the establishment of follow-up committees is planned to accompany and further develop the local projects after the end of the AGREEMAR project. The selection of the members will be decided upon the identified key stakeholders at national, regional and local level by means of participatory stakeholder workshops. Co-developed simple monitoring and reporting mechanisms, contingency plans and mitigation solutions for future conflict situations, will be co-developed within these committees for future conflicting situations during the project duration. These will be compiled in a toolbox consisting of policy briefs and technical guidelines.

6.2 Communication and dissemination channels

Selected channels suitable for communication and dissemination activities in the AGREEMAR project (a selection of these will be used in the project):

- Scientific journals, e.g.:
 - Water Resources Research (ISSN: 1944-7973)
 - Advances in Water Resources (ISSN: 0309-1708)
 - Sustainable Water Resources Management (ISSN: 23635045)
 - Hydrogeology Journal (ISSN: 1435-0157)
 - Environmental Reviews (ISSN: 1208-6053)
 - Arabian Journal of Geosciences (ISSN: 1866-7538)
 - Environmental Modelling & Software (ISSN: 1364-8152)
 - Water Resources Management (ISSN: 1573-1650)
 - Journal of Hydrology (ISSN: 1879-2707)
 - Journal of Water Resources Planning and Management (ISSN: 1943-5452)
 - Water Science and Technology (ISSN: 0273-1223)
 - Water International (ISSN: 2073-44410250-8060)
 - Ecological Modelling & Software (ISSN: 1873-6726)
 - Science of the Total Environment (ISSN: 1879-1026)
 - Tecnología y Ciencias del Agua e Ingeniería del Agua (ISSN: 2007-2422)
 - Ecological Indicators (ISSN: 1872-7034)
 - o Journal of Environmental Management (ISSN: 1095-8630)
- Conferences, e.g.:
 - International Symposium on Managed Aquifer Recharge (ISMAR)
 - Congress of the International Association of Hydrogeologists (IAH)
 - IAHR Young Professional Congress
 - IAHR River Flow Conference
 - o ICHE 2023: Hydro science and Engineering Conference, Paris
 - o ICSWGWI 2023: Surface Water and Ground Water Interactions Conference, Lisbon
 - o ICGSM 2023: Groundwater Science and Management Conference, London
 - o ICSGM 2023: Sustainable Groundwater Management Conference, London
 - ICGMH 2023: International Conference on Groundwater Management and Hydrogeology, Florence

(More info on: https://waset.org/groundwater-conferences)

- International thematic networks, e.g.:
 - International Association for Hydro-Environment Engineering and Research (IAHR) (https://www.iahr.org/)
 - Commission on Managing Aquifer Recharge of the International Association of Hydrogeologists (IAH-MAR) (https://recharge.iah.org/)



42

- Young Water Professionals Spain (https://www.ywp-spain.es/)
- o Groundwater Solutions Initiative for Policy and Practice (GRIPP) (https://gripp.iwmi.org/)
- EU Directorate-General for Environment (DG ENV) (https://ec.europa.eu/environment/)
- Water Europe (https://watereurope.eu/)
- International Water Association (https://iwa-network.org/)
- EIP Water Action Group 128 "MAR to MARket" (http://www.lnec.pt/en/research/outputsfrom-lnec-s-research-projects/) - led by partner LNEC
- Platforms of other relevant research projects, e.g.:
 - MAR2Protect (funded by EC, Horizon Europe programme, project duration: 2022-2026)
 - AGREEMed (funded by EC, Prima programme, project duration: 2022-2025)
 - MARSoluT (funded by EC, Marie Skłodowska-Curie Actions (MSCA) Innovative Training Network (ITN), project duration: 2019-2023)
- Regional stakeholder networks and users' channels / regional newspaper, e.g.:
 - Research Institute of Water and Environmental Engineering (IIAMA) (https://www.iiama.upv.es/iiama/en/)
 - Club del Agua Subterránea (https://www.clubdelaguasubterranea.org/)
 - The Spanish Chapter of IAHR (https://www.iahr.org/index/committe/96)
 - Users Community of AQUATOOL Decision Support System (https://aquatool.webs.upv.es/aqt/en/home/)

6.3 Specific Memorandums of Understanding (MoUs) for collaboration with key stakeholders

Specific Memorandums of Understanding (MoUs) are developed with selected key stakeholders to foster the envisaged involvement and collaboration and to ensure that the defined objectives and activities are in line with the needs, expectations and capacities of the respective stakeholders. Hence, the MoUs are a mutual assurance that the joint activities are of interest to both sides. MoUs will be primarily co-developed with stakeholders who have a high level of influence and interest in the planned project outcomes, which are sought to collaborate with or at least to be involved. While not a legally binding document, stakeholders and the project partners will enter into the MoUs by signing it or in form of a mail to express their commitment to the project.

An exemplary structure of a MoU is presented below:

- Purpose of this document and motivation, objectives and benefits of the collaboration for the stakeholder and project consortium
- Background: project objectives, scope and main results
- Role and responsibilities of the stakeholder and project consortium
- Collaboration plan
- Signature by project coordinator (TUD), stakeholder engagement facilitator (adelphi), coordinators of the demo regions, stakeholder

6.4 Principles of stakeholder engagement to overcome common challenges

Although stakeholder engagement can bring many benefits to the project process, it is important to approach engagement critically and be aware of some of the challenges and limitations that may be faced. Table 15 lists some relevant challenges for the AGREEMAR team and how they will be addressed.

 Table 15.
 Challenges of stakeholder engagement and measures to overcome these

| ldentified key challenges during stakeholder engagement | Principles / measures to overcome challenges |
|---|--|
| The local conditions and needs of AGREEMAR sites are not well ad- dressed by the project. | The coordinators of the AGREEMAR demo regions are very well integrated into the local stakeholder landscape and can draw on a well-connected network and good knowledge of local communities and issues to ensure equal representation of key stakeholders and consideration of their needs. They will also ensure that participatory processes remain open and allow for the inclusion of citizens from diverse backgrounds, taking into account gender, age groups, education levels, nationality, and disabilities, among others and non-preferred ideas. |
| As AGREEMAR involves a multiplic- ity of partners and stakeholders, conflicts of interests may arise as well as power imbalances within stakeholder engagement activities | Detailed stakeholder analysis enables timely identification of interest conflicts be- tween stakeholders as well as imbalances between their power (especially when involving stakeholders with a high interest, but low influence on the project out- comes) and ensures an appropriate design of stakeholder engagement activities (e.g., consider parallel activities and involve neutral mediators in case of conflicts). |
| Stakeholder fatigue | A detailed stakeholder analysis should ensure that only those stakeholders are in- volved for whom the project outcomes are relevant and who are willing and inter- ested to engage; targeted planning and coordination of engagement by WP1 and the demo regions coordinators will avoid repetition in requests to stakeholders. |
| AGREEMAR project partners have not the interest and power needed to implement the project. | The project will include stakeholders with a high degree of interest and influence on the project. The results of the stakeholder analysis are presented in chapter 5 of this engagement strategy and plan. |
| Stakeholder engagement ends with the project end, making it difficult to achieve impacts and deliver ben- efits expected by the stakeholders | The creation of a follow-up committee at each demo region will help boost the use of the project results and ensure that agreements reached (e.g., via the MAR agree- ments) are respected beyond the project end. |
| Stakeholders have unrealistic high expectations | MoUs co-developed with key stakeholder will help to manage stakeholder expecta- tions from the project beginning (see chapter 6.3). |
| Due to its technical nature, AGREE- MAR can be difficult to describe and understand by policy-makers, media or the general audience. | Customised dissemination and communication of project results (e.g., a web- based platform with user-friendly interface) in easy-to-understand formats also for non-scientific stakeholders will overcome this barrier. |
| The benefits and processes of MAR, like groundwater itself, are often in- visible to many stakeholders. | Social media campaigns and other outreaching measures will help to inform and sensitise stakeholders to the objectives of AGREEMAR and the benefits of MAR in general. |
| AGREEMAR is ambitious in its goal to bridge the gap between science and society. | This goal is attainable by shifting away from research-centric communication to other existing communication channels that target business (SMEs), interest groups, associations, media and other interested stakeholders. |

6.5 Managing stakeholder conflicts

Due to the different interests of the participating stakeholders, it is not unlikely that at some point conflicts may arise. Therefore, it is crucial to understand the types of conflicts in advance and prepare a conflict management strategy in order to guide actions to find long-term beneficial resolutions for all stakeholders. Conflict does not necessarily have to be negative, but is simply a part of everyday interactions. It can occur between individuals, between groups of individuals, and between organizations.

Oriented on the BiodivERsA Stakeholder Engagement Handbook Strategy (Durham et al. 2014), AGREEMAR will consider the below steps for conflict management:

- **1. Conflict identification**: What is the conflict, which possible conflicts may arise in the future and what are possible reasons for their arousal?
- **2. Conflict evaluation:** What are the reasons / interests behind the conflict? Who is involved and for how long has the conflict been going on? Which power do the involved stakeholders have? Are they able to work together?

4 GREEMAR Deliverable #D1.1 Stakeholder engagement strategy and plan

3. Implementation of conflict resolving and reduction strategies: Which kind of agreements could be tolerated by conflicting parties? Is external assistance necessary? Are parties from outside conflicting groups tolerated? How can sustainable resolutions be set up? What has been considered binding in previous conflict resolutions?

There is not one way to implement conflict management measures, but rather some general aspects that will be considered -in order to achieve a sustainable solution in agreement with all parties involved in case of a conflict: These include understanding the conflict and the different views and opinions of the parties involved as objectively and emotionally as possible. The wider social, economic and political context will be considered. Furthermore, the entire process will be carried out in an iterative and participatory manner, in which the individual steps can be reviewed and refined throughout the process and all information is passed on to key stakeholders to enable them to stay in touch and focus together on resolving the conflict.

6.6 Monitoring and evaluating the engagement

Monitoring and evaluation of the stakeholder engagement process is important for a variety of reasons. It can measure the effectiveness of project outcomes and investments, but also helps to better understand and communicate the impact the project and its partners can have (Durham et al. 2014). During the project, it helps stakeholders to focus on the objectives to be achieved and to reflect on the adopted approach and undertake adjustments if needed. Finally, evaluation helps to learn from the experience for future action (Warburton et al. 2007). Therefore, certain activities of monitoring and evaluation should be considered during the whole project phase, including the planning phase.

Three different main areas of assessment are often considered (Roux et al. 2010):

- **Engagement success:** Were the goals of the engagement process achieved? Where the stakeholders' aims reached?
- **Engagement methods:** Were the methods used appropriate? Were the costs reasonable? How and why did things work well (and not so well)?
- **Impact:** What was the impact of the engagement process? Were there any unexpected outcomes?

Based on the general engagement strategy and plan presented in this deliverable, more detailed and specific engagement objectives and plans will be co-designed and agreed with the stakeholders (e.g., with key stakeholders by means of MoUs, find more information in chapter 6.3), providing the basis for further evaluation processes. A regular evaluation of engagement activities will be carried out through the following criteria:

- **Achievement of set KPIs** (Table 14) which are monitored every six months by WP1. These include websites visits, social media followers, downloads of the project flyer, leaflets from the website, subscriptions to the project newsletter etc. The table is made available to the project consortium on an internal SharePoint, where updates can be added independently.
- **Participants feedback** on specific formats collected during or after key engagement activities.

The WP 1 members, authors of this engagement strategy and plan and facilitators of the project engagement process will constantly update the project consortium on the results of engagement activities.

7 References

Aeoliki Ltd (2009): Institutional framework and decision-making practices for water management in Cyprus. Towards the development of a strategy for aquifer protection and management in Pegeia, Paphos. Edited by European Commission.

Agenda 21 (1992): Programme of action for sustainable development; Rio Declaration on Environment and Development; Statement of Forest Principles. The final text of agreements negotiated by governments at the United Nations Conference on Environment and Development (UNCED), 3-14 June 1992, Rio de Janeiro, Brazil. New York, NY: United Nations Dept. of Public Information. Available online at https://digitallibrary.un.org/record/170126, checked on 31.01.2023.

Closas, A.; Villholth, K. G. (2016): Aquifer contracts: a means to solving groundwater over-exploitation in Morocco? GRIPP Case Profile Series, Issue 1. Groundwater Solutions Initiative for Policy and Practice (GRIPP) Case Profile Series 01. https://www.doi.org/10.5337/2016.211.

Conrad, A.; Heim, R. (2022): AGREEMAR Deliverable 1.1a. Preliminary analysis of project-relevant stakeholders. adelphi. Available online at https://www.agreemar.inowas.com/deliverables, checked on 30.01.2023.

Dublin Principles (1992): Dublin Statement on Water and Sustainable Development. UNCED. Available online at https://www.gdrc.org/uem/water/dublin-statement.html, checked on 30.08.2022.

Durham, E.; Baker H.; Smith, M.; Moore, E.; Morgan, V. (2014): The BiodivERsA Stakeholder Engagement Handbook. BiodivERsA. Paris. Available online at https://www.biodiversa.org/706/download, checked on 31.01.2023.

EU CoR (2023): Spain - Water Management. Available online at https://portal.cor.europa.eu/divisionpowers/Pages/Spain-Water-Management.aspx, checked on 24.01.2023.

Maréchal, Jean-Christophe; Bouzit, Madjid; Rinaudo, Jean-Daniel; Moiroux, Fanny; Desprats, Jean-François; Caballero, Yvan (2020): Mapping Economic Feasibility of Managed Aquifer Recharge. In *Water* 12 (3), 680. https://doi.org/10.3390/w12030680.

Marques, Rui Cunha; Simões, Pedro (2020): Revisiting the Comparison of Public and Private Water Service Provision: An Empirical Study in Portugal. In *Water* 12 (5), 1477. https://doi.org/10.3390/w12051477.

Ministerio para la Transición Ecológica y el Reto Demográfico (2020): Libro Verde de la Gobernanza del Agua en España. With assistance of Ministerio para la Transición Ecológica y el Reto Demográfico.

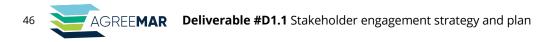
OECD (Ed.) (2014): OECD Studies on Water Water Governance in Tunisia: Overcoming the Challenges to Private Sector Participation. 1. Aufl. s.l.: OECD Paris (OECD Studies on Water). Available online at https://doi.org/10.1787/22245081, checked on 31.01.2023.

Rio declaration (1992): Report of the United Nations Conference on environment and development: Rio Declaration on Environment and Development. United Nations 1 (151/26), pp. 2–3. Available online at https://www.un.org/en/development/desa/population/migration/generalassembly/docs/globalcompact/A_CONF.151_26_Vol.I_Declaration.pdf, checked on 30.08.2022.

Roux, Dirk J.; Stirzaker, Richard J.; Breen, Charles M.; Lefroy, E. C.; Cresswell, Hamish P. (2010): Framework for participative reflection on the accomplishment of transdisciplinary research programs. In *Environmental Science & Policy* 13 (8), 733–741. https://doi.org/10.1016/j.envsci.2010.08.002.

Shivakoti, B. R.; Ichikawa, T.; Villholth, K. G. (2018): Incentivizing groundwater recharge through payment for ecosystem services (PES) Success factors of an offsetting scheme in Kumamoto, Japan. Groundwater Solutions Initiatives for Policy and Practice (GRIPP). Available online at https://gripp.iwmi.org/natural-infrastruc-ture/water-storage/incentivizing-groundwater-recharge-through-payment-for-ecosystem-services-pes/, checked on 31.01.2023.

Stefan, C. 2022. AGREEMAR Deliverable D6.1: Internet website of the AGREEMAR project. Available online at https://www.agreemar.inowas.com/deliverables, checked on 30.01.2023.



Stefan, C.; Ansems, N. (2018): Web-based global inventory of managed aquifer recharge applications. In *Sustain. Water Resour. Manag.* 4 (2), 153–162. https://doi.org/10.1007/s40899-017-0212-6.

UN DESA; UNITAR (2020): Stakeholder Engagement & The 2030 Agenda - A Practical Guide. With assistance of Leo Williams, Lotta Tahtinen, Naiara Costa, Luisa Karst, Elena Proden. Edited by UN DESA, UNITAR.

Warburton, D.; Wilson, R.; Rainbow, E. (2007): Making a Difference: A guide to evaluating public participation in central government. Involve. Available online at: https://involve.org.uk/sites/default/files/uploads/Making-a-Difference-.pdf, checked on 31.01.2023.

Acknowledgement

The AGREEMAR project is funded by National Funding Agencies from: Germany (*Bundesministerium für Bild-ung und Forschung – BMBF*, grant no. 02WPM1649), Cyprus (*Research & Innovation Foundation – RIF*, grant no. 0321-0024), Portugal (*Fundação para a Ciência e a Tecnologia – FCT*, grant no. PRIMA/0004/2021), Spain (*Agencia Estatal de Investigación, Ministerio de Ciencia e Innovación – MCI*, grant no. PCI2022-133001) and Tunisia (*Ministère de l'Enseignement Supérieur et de la Recherche Scientifique – MESRSI*, grant no. PRIMA/TN/21/07). The project is funded under the Partnership for Research and Innovation in the Mediterranean Area (PRIMA). The PRIMA Programme is supported under Horizon 2020 by the European Union's Framework for Research and Innovation.

Annex 1. Concept of the first mission to the project demo regions

A1.1 Objective

The first mission to the project demo regions has three main objectives:

- To introduce and inform key stakeholders on the project objectives and outcomes
- To better understand the stakeholders identified as relevant to the AGREEMAR project in terms of their interest in, needs for, and influence on project outcomes. These outcomes relate to integrated water resources management, watershed management and MAR planning, operation and implementation in general and specifically to MAR feasibility maps, corresponding groundwater models and MAR agreements.
- To directly involve the stakeholders in the weighting process of MAR feasibility criteria. Only this way it will be possible to provide customised feasibility maps supporting MAR planning that consider the views, needs and constraints of a wide range of stakeholders. Their weighting of the MAR feasibility criteria additionally provides further insight into the needs and constraints of stakeholders in relation to MAR implementation and operation.

A1.2 Scope and approach

For this, 5-day missions to the four project demo regions are conducted with the demo region leaders comprised of bilateral meetings in interview form with identified key stakeholders on the three levels - general, regional and local.

Table 16 shows the general mission agenda that were adapted to each project demo regions. Detailed agendas adapted for each demo regions have been developed and are available on request.

A1.2.1 General mission agenda

 Table 16.
 Draft programme for the stakeholder needs assessment (can be adapted to the availability of the stakeholders)

| Programme | Overall objective | Methodology | Detailed agenda | Who |
|--------------------------------------|------------------------------------|--------------------------------------|---|--|
| Preparation (Day 1) | Setting the scene and objective | Partner meeting / site visit | Stock Taking with local partner Refining overall objective of the mission and needs assessment Check which answers can be already answered by demo region partners and does not need to be requested again in the stakeholder meetings Needs identified so far Finalisation of preparation of meetings with stakeholders Site visit/assessment to have a better understanding of the local demo region | Demo region coordina- tor, adelphi, other pro- ject partners interested |
| General stakehold- ers (Day 2) | Overall scope and embedding | Bilateral meetings / (site visit) | Needs on national level for MAR feasibility maps and agreements Existing governance frameworks to align with Institutions to involve in the agreements Involvement in co-creation of fea- sibility maps | General stakeholders, demo region coordina- tor, adelphi, other pro- ject partners interested |



| Programme | Overall objective | Methodology | Detailed agenda | Who |
|---------------------------------------|---|-----------------|--|---|
| Regional stakehold- ers (Day 3) | Needs of regional policies and deci- sion structure | | MAR requirements on regional scale / basin level Ongoing activities related to groundwater management Governance model in place and linkages to MAR agreements | Regional stakeholders, demo region coordina- tor, adelphi, other pro- ject partners interested |
| Local stake- holders (Day 4) | Specific require- ments and tech- nical details | - | Site visit to local demo region to- gether with local stakeholder Identification of local stakeholder / partners for the elaboration of agreement Specific issues to be addressed by agreements Costs and Benefits for stakehold- ers | Local stakeholders, demo region coordina- tor, adelphi, other pro- ject partners interested |
| Debriefing (Day 5) | Network with core stakeholders es- tablished and ac- tion plan for en- gagement elabo- rated | partner meeting | Debriefing and Planning with demo region coordinator Conclude on findings from meet- ings Develop roadmap for upcoming stakeholder engagement | Demo region coordina- tor, adelphi, other pro- ject partners interested |

A1.2.2 Interview guide

The bilateral meetings started with a round of introductions where the stakeholders get to know the AGREE-MAR team, the project and its objectives as well as the aim of the meeting and the usage of the information received during the meeting. Then, the stakeholders have the opportunity to introduce the role of themselves and their organisation related to the project topics. The main part of the bilateral meetings consists of a set of questions on the stakeholders' interests, needs and influence related to the project outcomes (covering the criteria listed in

Table 2). An interview guide based on which each bilateral meeting was carried out are presented in Table 17. Based on this guide, comprising selected questions for stakeholder analysis and needs assessment, adapted detailed agendas have been prepared for each stakeholder meeting.

The interview guide provides material for two hours or more. According to the availability of the stakeholders, which was checked in advance, the number of questions were adapted.

Many stakeholders interviewed are not or only partially be capable of speaking English. To ensure that the language barrier does not affect the results, the stakeholder interviews have been held in the local language, where possible. To this end, all ppts and meeting material were prepared in the local language.

During the session on MAR feasibility mapping, the stakeholders were asked for their views on MAR feasibility thematics and respective topics. For this, a short weighting exercise were conducted where stakeholders are asked to (1) rate the importance of each thematic with numbers from 1 to 5 (water demand, water availability, intrinsic suitability and non-physical criteria) and (2) select a set of topics from each theme and rate them as well. In this context, they will be informed and prepared for the more extensive online questionnaire on weighting MAR feasibility criteria.

Table 17. Interview guide

(GS – general stakeholders, RS – regional stakeholders, LS – local stakeholders)

| esults all | |
|------------|--|
| | |
| - | |

(let the stakeholder start focussing on the questions below)



AGREE**MAR** Deliverable #D1.1 Stakeholder engagement strategy and plan

| 1.1 Can you tell us a bit about the main tasks / mandate / role of your organi- a sation related to WRM and MAR and what position and tasks you have in the organisation? 1.2 In which administrational structures / organisational setup is WRM / MAR and tasks / mandate / role of your organisational setup is WRM / MAR and the organisational setup is WRM / MAR and tasks / mandate / role of your organisational setup is WRM / MAR and tasks / mandate / role of your organisational setup is WRM / MAR and tasks / mandate / role of your organisational setup is WRM / MAR and tasks / mandate / role of your organisational setup is WRM / MAR and tasks / mandate / role of your organisational setup is WRM / MAR and tasks / mandate / role of your organisational setup is WRM / MAR and tasks / mandate / role of your organisational setup is WRM / MAR and tasks / mandate / role of your organisational setup is WRM / mandate / role of your organisational setup is WRM / mandate / role of your organisational setup is WRM / mandate / role of your organisational setup is WRM / mandate / role of your organisational setup is WRM / mandate / role of your organisational setup is WRM / mandate / role of your organisational setup is write organis | all | face to face |
|---|--|-----------------------------|
| the organisation?.2In which administrational structures / organisational setup is WRM / MAR | | |
| .2 In which administrational structures / organisational setup is WRM / MAR a | | interview |
| · · · · · · · · · · · · · · · · · · · | | - |
| currently organised and how are you linked to this structure? | all | |
| Introduction of project members present a | all who have not | |
| | met before | |
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | all that do not | short input |
| | know the AGREE- MAR project | session |
| 40' IWRM and MAR in general and feasibility maps | MAR project | |
| Brief input on MAR adapted to the local context and knowledge of the stake- holder a s | all that are not fa- miliar with MAR and the current status of the demo region | short input session |
| b | all that are not fa- miliar with feasi- bility maps devel- oped in AGREE- MAR | - |
| | all | face to face interview – |
| | all | optional in |
| What are from your point of view the main risks associated with MAR? In a general and at the demo region. | all | case |
| 4 Which are from your perspective the most important criteria, which have a to be considered for the feasibility of MAR? | all | |
| .5 (general, in the basin, at the specific site) .5 Present the stakeholder the pre-selected list of criteria (and if needed ex- | all | exercise |
| The sector and the pre-sected list of enterna (and if needed ex | | excreise |
| amples of risks associated with MAR, see below) and ask him/her/them to | | |
| give rates from 1-5 as they find the criteria most relevant to their work. | | |
| Types of risks with some examples are presented in case the interviewee | | |
| needs support in answering the question: | | |
| - risks on human health (water quality issues, pathogens), | | |
| - environmental risks (also water quality but more general potential | | |
| for groundwater contamination), | | |
| - technological risks (possibly poor operation due to unsuitable loca- | | |
| tion, insufficient water quantity for recharge, massive clogging ex- | | |
| pected due to improper treatment of influent water), | | |
| economic risks (lack of investment funds, low return of investment, | | |
| no govt. subsidies, no willingness to pay by end users etc.) | nalisy and dasi | |
| | policy and deci- | |
| | sion maker in MAR planning | |
| 7 Do you currently use any decision support software / platform / system | | |
| that could help in MAR planning? What information does it have and | | |
| what decisions does it support? | | |
| 8 <i>If not mentioned yet:</i> What is the role of geo-spatial information in this | | |
| process? What kind of geo-spatial information is collected and managed | | |
| by your organisation? Is the information managed by a web-based GIS | | |
| system? If yes, is this system used only internally, do you make this infor- | | |
| mation also available for the general public? If so, would it be possible to | | |
| have a look together or get the URLs? | | |
| .9 What would be needed to make MAR feasibility maps useful for you? | | |
| What outcome for your institution would you expect? | | |
| 10 What role do you see for your institution regarding MAR feasibility maps? | | |
| 15' Assessment tools and groundwater models | | |
| | all that are not fa- | short innu |
| | miliar with | session |

| Q-ID | Time | Interview process and questions | Target group | Method |
|------|------|--|---------------------------------|--------------|
| | | | groundwater models developed | |
| | | | in AGREEMAR | |
| 3.1 | | Do you use groundwater flow modelling? | all | face to face |
| | | If yes: | policy and deci- | interview |
| 3.2 | | a) do these consider changes in water availability and demand, water in- | sion maker in | |
| | | frastructure, impacts of climate change, etc. and assess their impacts | MAR planning | |
| | | (floods, droughts, contamination, etc) in order to derive optimised oper- | | |
| | | ating policies? | | |
| 8.3 | | b) What kind of output is expected from the models and tools used and | | |
| .4 | | how is this result helping to take decisions? If no: Do you require more knowledge about the geo-hydrological func- | | |
| .4 | | tioning of (potential) MAR system? | | |
| .5 | | What would be needed to make the numerical models useful for you? | | |
| | | What outcome for your institution do you expect from the models? | | |
| .6 | | What role do you see for your institution in preparing / in using the mod- | | |
| | | els? | | |
| | 15' | Agreements | | |
| | | Brief content input on the agreements and governance model envisaged in | all that are not fa- | short input |
| | | AGREEMAR and expected general advantages - we think – a new collaboration | | session |
| | | through agreements would have (presenting of best practice examples). | agreements envis- | |
| | | | aged in AGREE- | |
| | | | MAR | |
| .1 | | Are there any conflicts that prevent MAR schemes from being imple- | all | face to face |
| | | mented / operated? | | interview |
| .2 | | What benefits do you see in MAR and what benefits does your organisa- tion have? | all | |
| .3 | | What commitment or support do you need from other parties involved in | all | |
| | | the implementation and operation of a MAR facility (existing or future) in | | |
| | | your basin to make MAR a success for you / your organisation and the | | |
| | | basin? | | |
| .4 | | What kind of agreements / contracts are currently in place to organise | all | |
| | | the tasks and roles and the financial compensations between the stake- | | |
| | | holders of MAR systems? | | |
| .5 | | Which institutions / stakeholders should be involved in framing a | all | |
| | | a) General national governance framework for MAR | GS | |
| | | b) Region / Basin specific MAR agreement templates for | GS, RS | |
| | | c) Drafting a specific MAR agreement for the implementation / opera- | GS, RS, LS | |
| ~ | | tion for | - 11 | |
| .6 | | What would be needed to make engaging in the development of any of the above heneficial for your engaging that outcome for your | all | |
| | | the above beneficial for you/your organisation? What outcome for your institution do you expect from the agreements? | | |
| .7 | | What role do you see for your institution in preparing / using the MAR | all | |
| . / | | agreements (general, regional, local)? | an | |
| | 10' | Stakeholder engagement | | |
| | 10 | Presenting envisaged engagement activities and introducing to the different | all | short input |
| | | levels of engagement: | un | session |
| | | - We are not interested in this topic | | |
| | | - We want to be just informed | | |
| | | We want to closely follow these activities and provide feedback on | | |
| | | the results | | |
| | | - We want to actively participate and be involved in co-creation pro- | | |
| | | cesses | | |
| .1 | | In which of the planned AGREEMAR engagement activities are you inter- | all | face to face |
| | | ested to be involved and how? | | interview |
| .2 | _ | Who would be our main contact for the different engagement activities? | all | |
| | 5' | Closure of the meeting | | |
| | | | | - |
| | | Inform from our side on project activities related to the communicated needs! | all | |

Deliverable #D1.1 Stakeholder engagement strategy and plan